

ALLIANCE GROUP LIMITED
SELECTED FINANCIAL INFORMATION

In thousands of NZD	FY2018	FY2017	FY2016
Revenue	\$1,767,959	\$1,533,408	\$1,357,609
Profit before pool distributions	\$10,356	\$28,134	\$10,111
Pool surplus distributions	\$26	\$11,387	\$9,795
Profit after tax for the year	\$6,602	\$14,426	\$102
Total assets	\$519,505	\$454,989	\$427,800
Cash and cash equivalents	\$2,587	\$1,313	\$3,309
Total liabilities	\$186,432	\$131,830	\$125,972
Total debt and financing	\$84,555	\$28,167	\$41,400
Net cash flows from operating activities	(\$27,169)	\$31,420	\$126,686

In the above table, FYX means the Alliance Group's financial year for the 12 months ending 30 September 20X.

Explanation

Alliance Group Limited (Alliance) has issued a replacement PDS in respect of ordinary nominal value shares in Alliance dated 3 December 2018.

Alliance's PDS is a 'continuous issue PDS' for the purposes of the Financial Market Conduct Regulations 2014 (the FMC Regulations).

Because Alliance's PDS is a 'continuous issue PDS', the FMC Regulations permit Alliance to incorporate the selected financial information in the table above by reference and include this information in the offer register instead of in the PDS.

The above table sets out the selected financial information required by FMC Regulation, Sch 3, cl 35 (as modified in accordance with FMC Regulations, Sch 3, cl 39 and 40). If you do not understand this financial information, you can seek advice from a financial adviser or an accountant.

Full financial statements

Full financial statements of the Alliance Group for the most recent financial year of the Alliance Group as well as the two preceding financial years are also contained in the online register.

Date of this entry

This online register entry is dated 3 December 2018.