



# CASTLE POINT

## Castle Point Trans-Tasman Fund

### PRODUCT DISCLOSURE STATEMENT

20 August 2019 | Offer to issue units in the Castle Point Trans-Tasman Fund



#### Issued by Castle Point Funds Management Limited

This replacement PDS supercedes the PDS dated 16 May 2019.

This document gives you important information about this investment to help you decide whether you want to invest. There is other useful information about this offer on the offer register at [www.disclose-register.companiesoffice.govt.nz](http://www.disclose-register.companiesoffice.govt.nz). Castle Point Funds Management Limited has prepared this document in accordance with the Financial Markets Conduct Act 2013. You can also seek advice from a financial adviser to help you make an investment decision.

# 1. Key information summary

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## What is this?

This is a managed investment scheme. Your money will be pooled with other investors' money and invested in various investments. Castle Point Funds Management Limited (Castle Point, we, us or our) will invest your money and charge you a fee for its services. The returns you receive are dependent on the investment decisions of Castle Point and the performance of the investments. The value of those investments may go up or down. The types of investments and the fees you will be charged are described in this document.

## What will your money be invested in?

The Castle Point Trans-Tasman Fund (the Fund) is summarised in the table on page 3. More information about the investment target and strategy is provided in Section 3 (Description of your investment option).

## Who manages the Castle Point Trans-Tasman Fund?

Castle Point is the Manager of the Fund. See Section 7 (Who is involved?) for more information.

## What are the returns?

The return on your investment comes from a combination of any increase or decrease in the value of your units in the Fund, which reflects changes in the value of the underlying assets of the Fund, together with any distributions made.

The Fund pays a quarterly distribution amount to investors. Further information can be found in Section 2 (How does this investment work?).

## How can you get your money out?

Your investment in the Fund is redeemable. Minimum redemption amounts may apply, and redemption requests must be made in writing to Castle Point. We may also suspend or defer redemptions in certain circumstances (where we in conjunction with the Supervisor believe it would not be practicable to redeem).

Further information about redeeming your investment can be found in Section 2 (How does this investment work?).

Your investment in the Fund can be sold but there is no established market for trading these financial products. This means that you may not be able to find a buyer for your investment.

## How will your investment be taxed?

The Fund is a portfolio investment entity (PIE).

The amount of tax you pay in respect of a PIE is based on your prescribed investor rate (PIR). To determine your PIR, go to [www.ird.govt.nz/roles/portfolio-investment-entities/using-prescribed-investor-rates](http://www.ird.govt.nz/roles/portfolio-investment-entities/using-prescribed-investor-rates). See Section 6 (What taxes will you pay?) for more information.

## Where can you find more key information?

Castle Point is required to publish quarterly updates for the Fund. The updates show the returns, and the total fees actually charged to investors, during the previous year. The latest fund updates are available at [www.castlepointfunds.com](http://www.castlepointfunds.com). Castle Point will also give you copies of those documents on request.

## Name

## Castle Point Trans-Tasman Fund

### Fund description and objective

The Fund invests in New Zealand and Australian Listed Companies and is benchmarked to the S&P/NZX 50 Index (incl Imputation Credits).

The performance objective of the Fund is to outperform the benchmark over rolling three-year periods after all fees (and other expenses) but before tax.

### Risk Indicator



See Section 4 (What are the risks of investing?) for an explanation of the risk indicator and for information about other risks that are not included in the risk indicator.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at

[www.sorted.org.nz/tools/investor-kickstarter](http://www.sorted.org.nz/tools/investor-kickstarter).

The Risk Indicator is based on the returns data for 5 years to 31 March 2019 (using market index returns prior to fund inception, in November 2018, and the fund's actual returns since then). The risk indicator therefore may provide a less reliable indicator of potential future volatility of the Fund.

### Estimated Fund Charges

1.05% per annum of the Fund's Net Asset Value plus any applicable GST

### Performance Fee

No

### Buy / Sell Spread

0.30% of each investment / withdrawal. Refer Section 5 (What are the fees?) for further explanation.

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## 2. How does this investment work?

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### Fund Structure

The Fund is a managed investment scheme governed by the trust deed between Castle Point and Public Trust (the Supervisor) dated 24 August 2016. The trust deed is available at [www.disclose-register.companiesoffice.govt.nz](http://www.disclose-register.companiesoffice.govt.nz).

Your investments are held independently of Castle Point by MMC Limited, as independent custodian, meaning it holds the assets on your behalf. Public Trust is the Supervisor of the Fund, which is a Crown Entity established under the Public Trust Act 2001. Public Trust's role as Supervisor of the Fund is to actively supervise Castle Point's performance of its functions and issuer obligations, and the financial position of Castle Point and the Fund.

The Fund is divided into units and you invest by buying units. The more you invest the more units you get. Each unit is of equal value and each unit shares equally in the gains and losses, income and expenses of the Fund. The value of units goes up and down according to the changing value of the assets in which the Fund has invested. The units do not give you legal ownership of the Fund's assets but they do give you rights to the returns from the assets.

Investing in managed funds can offer benefits that might not otherwise be available to you, such as:

- **Diversification.** Pooling together large amounts of money enables fund managers to invest in a wide range of assets which potentially gives greater investment diversity.
- **Professional management.** If you do not have the time or the skill to manage your own investments.
- **Simplified investing.** The paperwork involved in buying, selling, reporting and record keeping the individual investments is taken care of by Castle Point.

The assets of the Fund are not available to meet the liabilities of any other fund established by Castle Point.

### Making Investments

You can make an investment in the Fund by completing the attached application form and sending it to us.

The current minimum amounts you can invest in the Fund are:

- **Minimum Initial Investment: \$10,000**
- **Minimum Additional Investment: \$1,000**

Investments can be made by electronic direct credit, by sending a cheque made payable to 'PT Castle Point Trans-Tasman Fund' and crossed 'non-transferable', or for regular investments by filling out the direct debit form.

We may also offer this Fund via selected administration and custodial services. When reading this PDS you should remember that if your investments are made through an administration and custodial service they will be held by a custodian on your behalf. You should refer to the administration and custodial service terms and the relevant marketing information about investing in the Fund through that service.

### Distributions

The Fund pays a quarterly distribution to investors. The Fund's unit price will reduce by the amount of the distribution paid. Distributions are paid to your nominated bank account.

You may elect to have all (but not part) of your distribution reinvested in further units rather than paid out. The buy spread (as referred to in Section 5 (What are the fees?)) is not charged on any reinvestment.

On application you notify us of your choice to have distributions reinvested in units in the Fund or paid out. If you do not notify us of your choice, we will automatically reinvest any distributions payable to you.

You may alter your instruction to receive distributions or reinvest at any time by contacting us in writing and giving us at least 30 days notice.

## Withdrawing your investments

You can withdraw all or part of your investment in the Fund at any time by sending us a written withdrawal request. A withdrawal request cannot be for less than the minimum additional investment amount (currently \$1,000). We won't process a withdrawal request if that would leave you with less than the minimum investment amount after the withdrawal (currently \$10,000), unless you are withdrawing all of your investment from the Fund.

Withdrawal requests will normally be processed and payment occur within 10 business days of receiving your withdrawal request. However, we may suspend or defer redemptions in certain circumstances where we in conjunction with the Supervisor believe it would not be practicable to redeem. Such circumstances could be a major financial, political or economic event, a threat to the Fund's eligibility for PIE status, or an inability to assess the market value of a material asset or investment of the Fund. Please refer to the Trust Deed (on the scheme register at [www.disclose-register.companiesoffice.govt.nz](http://www.disclose-register.companiesoffice.govt.nz)) for further detail.

## How to switch between funds

You may at any time request to switch your investment to other fund(s) offered by Castle Point. A switch will be treated as a redemption from one fund and an application into the other fund(s). Castle Point will deduct any PIE tax payable from the redemption amount and pay this to the IRD.

You will not be charged a switch fee but buy and sell spreads may be applicable for certain funds.

Castle Point may decline any switch application if the minimum holding amounts for either fund would not be met post the switch.

This PDS is for the Castle Point Trans-Tasman Fund. Information on other funds Castle Point offers can be found at [www.castlepointfunds.com](http://www.castlepointfunds.com).



### 3. Description of your investment option

Name	Castle Point Trans-Tasman Fund							
Investment Objective	<p>The Fund invests in New Zealand and Australian Listed Companies and is benchmarked to the S&amp;P/NZX 50 Index (incl Imputation Credits).</p> <p>The performance objective of the Fund is to outperform the benchmark over rolling three-year periods after all fees (and other expenses) but before tax.</p>							
Investment Strategy	<p>The Fund primarily invests into a portfolio of New Zealand and Australian listed equities. While the Fund is expected to be fully invested into equities, it can hold some cash or cash equivalents.</p> <p><b>The following investment limits apply:</b></p> <ul style="list-style-type: none"> <li>• 65–100% – New Zealand equities</li> <li>• 0–25% – Australian equities</li> <li>• 0–10% – Cash and cash equivalents</li> </ul> <p>The Fund is actively managed, which means that holdings and returns are likely to differ materially from the benchmark.</p> <p>We believe that superior returns can be generated by investing with a long-term perspective. This is because financial market investors are generally, in our opinion, biased towards short term performance resulting in the inefficient pricing of some assets.</p>							
Risk Indicator	<p>Potentially lower returns ← → Potentially higher returns</p> <table border="1" style="width: 100%; text-align: center;"> <tr> <td style="width: 12.5%;">1</td> <td style="width: 12.5%;">2</td> <td style="width: 12.5%;">3</td> <td style="width: 12.5%; background-color: #004a6b; color: white;">4</td> <td style="width: 12.5%;">5</td> <td style="width: 12.5%;">6</td> <td style="width: 12.5%;">7</td> </tr> </table> <p>Lower risk ← → Higher risk</p>	1	2	3	4	5	6	7
1	2	3	4	5	6	7		
Recommended investment time frame	We recommend that investors in the Fund have a long-term (at least 5 years) investment time horizon.							

#### Statement of Investment Policy and Objectives (SIPO)

Further information about the Fund’s policies and objectives, as well as its investment philosophy and strategy, can be found in the Fund’s SIPO.

We can make changes to the SIPO at any time in accordance with the Trust Deed and the Financial Markets Conduct Act 2013. We will consult with the Supervisor prior to making any changes and will not implement any material change without giving you at least one month’s prior notice.

The most current version of the Fund SIPO is available at [www.disclose-register.companiesoffice.govt.nz](http://www.disclose-register.companiesoffice.govt.nz). Further information about the assets in the Fund can be found in the Fund updates at [www.castlepointfunds.com](http://www.castlepointfunds.com).

## 4. What are the risks of investing?

### Understanding the risk indicator

Managed funds in New Zealand must have a standard risk indicator. The risk indicator is designed to help investors understand the uncertainties both for loss and growth that may affect their investment. You can compare funds using the risk indicator.

#### Example Risk Indicator



The completed risk indicator for the Fund is shown on page 3.

The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the Fund's assets goes up and down (volatility). A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at [www.sorted.org.nz/tools/investor-kickstarter](http://www.sorted.org.nz/tools/investor-kickstarter).

Note that even the lowest category does not mean a risk-free investment, and there may be other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The Risk Indicator is based on the returns data for 5 years to 31 March 2019 (using market index returns prior to fund inception, in November 2018, and the fund's actual returns since then). The risk indicator therefore may provide a less reliable indicator of potential future volatility of the Fund. While risk indicators are usually relatively stable, they do shift from time to time. You can see the most recent risk indicator in the latest fund update for this Fund.

### General investment risks

Some of the things that may cause the Fund's value to move up and down, which affect the risk indicator, are:

#### Market Risk

The returns you receive from the Fund will be affected by the performance of the Fund's investments, which may be affected by the performance of the investment markets generally. This risk includes movements in the general price level and demand and supply in the market in which the relevant investments are made, the sectors in which the investments are made, and economic and regulatory conditions, including market sentiment, inflation, interest rates, employment, political events, environmental and technological issues, and consumer demand both in New Zealand and globally.

#### Currency Risk

A portion of the Fund's investments may be invested in assets denominated in currencies other than New Zealand Dollars – e.g. Australian Dollars. Returns may be affected by movements between the New Zealand dollar and other currencies. The Fund's hedging policy is designed to control this risk (see SIPO for further details).

#### Credit Risk

The risk of a counterparty to the Fund being unable to meet its payment obligations.



## 5. What are the fees?

You will be charged fees for investing in the Fund. Fees are deducted from your investment and will reduce your returns. The fees you pay will be charged in two ways –

- **Regular charges** (for example, annual fund charges). Small differences in these fees can have a big impact on your investment over the long term:
- **One-off fees** (for example, the initial buy spread).

Annual Fund Charges	% of the Fund's Net Asset Value
Estimated Total Annual Fund Charges	1.05% per annum plus any applicable GST

**Annual fund charges are made up of a capped management fee.**

The capped management fee is 1.05% and covers our management fee and normal operating expenses of the Fund, including but not limited to Supervisor, custodial, fund accounting, unit pricing, registry, audit and legal fees. It excludes trading costs and tax.

### Individual Action Fees

**Buy/Sell spreads:** The buy/sell spreads are costs that you will incur when you enter or exit the Fund. The buy spread is added to the daily unit price on entry to the Fund and the sell spread is deducted from the unit price when you exit the Fund. The buy/sell spreads are not paid to Castle Point or any underlying manager. They reflect the costs of entering or exiting the underlying investments. The purpose of the buy/sell spreads is to ensure that transaction costs are fairly attributed to investors entering or exiting the Fund and not remaining investors.

The current buy/sell spread of the Fund is 0.30% of each investment / redemption.

### The fees can be changed

The fees detailed above may change from time to time in accordance with the trust deed, which can be found on the scheme register at [www.disclose-register.companiesoffice.govt.nz](http://www.disclose-register.companiesoffice.govt.nz).

Castle Point must publish a fund update for the Fund showing the fees actually charged during the most recent year. Fund updates, including past updates, are available at [www.castlepointfunds.com](http://www.castlepointfunds.com).

### Example of how fees apply to an investor

Joshua invests \$10,000 in the Castle Point Trans-Tasman Fund. He is charged a buy spread of \$30 (0.30% of \$10,000). This brings the starting value of his investment to \$9,970.

He is also charged management and administration fees, which work out to about \$105 (1.05% of \$9,970). These fees might be more or less if his account balance has increased or decreased over the year.

#### Estimated total fees for the first year

Individual action fees:	\$30
Fund charges:	\$105

See the latest fund update for an example of the actual returns and fees investors were charged over the past year.

## 6. What taxes will you pay?

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The Fund is a portfolio investment entity. The amount of tax you pay is based on your prescribed investor rate (PIR). To determine your PIR, go to [www.ird.govt.nz/roles/portfolio-investment-entities/using-prescribed-investor-rates](http://www.ird.govt.nz/roles/portfolio-investment-entities/using-prescribed-investor-rates). If you are unsure of your PIR, we recommend you seek professional advice or contact the Inland Revenue Department. It is your responsibility to tell Castle Point your PIR when you invest or if your PIR changes. If you do not tell Castle Point, a default rate may be applied. If the advised PIR is lower than the correct PIR, you will need to complete a personal tax return and pay any tax shortfall, interest, and penalties. If the default rate or the advised PIR is higher than the correct PIR, you will not get a refund of any overpaid tax.



## 7. Who is involved?

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### About Castle Point

Castle Point is a boutique fund manager which was formed in 2013 by Richard Stubbs, Stephen Bennie, Jamie Young and Gordon Sims. Castle Point is a fully owned subsidiary of Castle Point Holdings Ltd which is part owned by the investment team.

Castle Point can be contacted by:

**Address:** Castle Point Funds Management Ltd  
PO Box 105 889, Level 10  
11 Britomart Place, Auckland 1143  
New Zealand

**Telephone:** (09) 300 6060

**E-mail:** [info@castlepointfunds.com](mailto:info@castlepointfunds.com)

### Who else is involved?

	<b>Name</b>	<b>Role</b>
<b>Supervisor</b>	Public Trust	Supervisor of the Fund under the Financial Markets Conduct Act 2013, responsible for supervising Castle Point as manager of the Fund.
<b>Custodian</b>	MMC Limited	Independent entity appointed by the Supervisor to hold Fund assets on behalf of investors.
<b>Administration Manager</b>	MMC Limited	Appointed by Castle Point to perform various administrative duties delegated to it, including unit pricing, registry and fund accounting.

## Investment team biographies



### Richard Stubbs – Portfolio Manager

Richard has over 25 years of commercial and investment experience, starting in 1993 as equity analyst and fund manager for Prudential in Wellington and then London, and from 2010 at Tower Asset Management as Head of Equities. Richard co-founded Castle Point in 2013.



### Stephen Bennie, CFA – Portfolio Manager

Stephen has over 25 years of investments experience. In the last 19 years he has been working for New Zealand based investment firms- NZ Funds from 1997 and Tower Asset Management from 2010 as Equities Manager. Stephen co-founded Castle Point in 2013.



### Jamie Young, CFA – Analyst

Jamie has over 11 years of experience in the New Zealand investment industry, commencing in 2007 at Mercer then working at Tower from 2010. Jamie was responsible for Tower’s diversified Funds, strategic asset allocation modelling and chaired Tower’s Asset Allocation Committee. Jamie co-founded Castle Point in 2013.



### Gordon Sims, CFA – Analyst

Gordon has over 25 years of commercial and investment experience. He graduated from Manchester University with a Bachelor’s Degree in Engineering in 1993, attained his Master’s Degree (with Distinction) in Finance in 2010, and from 2010 worked as an equity analyst at Tower Asset Management. Gordon co-founded Castle Point in 2013.

## 8. How to complain

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In the first instance complaints about your investment can be made to Castle Point (contact details in Section 7 – Who is involved?).

If we are unable to resolve your complaint you may choose to contact the Supervisor:

### Public Trust

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**Address:** Level 9  
34 Shortland Street  
Auckland 1140

**Telephone:** 0800 371 471  
**E-mail:** CTS.Enquiry@publictrust.co.nz

We and the Supervisor are members of the independent dispute resolution scheme Financial Services Complaints Limited (FSCL). If you have made a complaint to the Supervisor, and it has not been resolved (within 40 days, or if you are dissatisfied with the proposed resolution), you can refer it to FSCL at:

### Financial Services Complaints Limited

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**Address:** Level 4 101 Lambton Quay  
PO Box 5967  
Wellington 6145

**Telephone:** 0800 347 257  
**E-mail:** complaints@fscl.org.nz

FSCL will not charge you to investigate or resolve a complaint.

Further information about referring a complaint to FSCL can be found at [www.fscl.org.nz](http://www.fscl.org.nz).



## 9. Where you can find more information

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Further information relating to the Fund, including financial statements, is available on the offer register and the scheme register at [www.disclose-register.companiesoffice.govt.nz](http://www.disclose-register.companiesoffice.govt.nz). A copy of the information on the offer register or scheme register is also available on request to the Registrar of Financial Services Providers.

You can also obtain the following information, free of charge:

Information	How to obtain
Fund information relevant to you	You can inspect any documents we hold that are relevant to you at our offices during normal business hours, or request an extract of those documents, by written request to us.
Fund updates	Once available, fund updates will be publicly available from our website and can be requested from us.
Annual report	Each annual report will be available on our website. We will notify you when this report is available and you will have the right to request a hard copy from us.

You will also be sent an annual tax statement.

You can find more information about us and the Fund on our website [www.castlepointfunds.com](http://www.castlepointfunds.com).

## 10. How to apply

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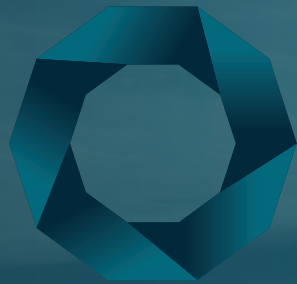
You can apply for an investment by following the key steps below:

- Read this Product Disclosure Statement carefully.
- Download the application form from [www.castlepointfunds.com/investor-documents](http://www.castlepointfunds.com/investor-documents) or request a hard copy from us.
- Complete the individual/joint, trust or company Application Form as applicable.
- You can pay by direct credit into the following bank account 02-0108-0477126-002 in the name of: PT Castle Point Trans-Tasman Fund or by cheque made out to: PT Castle Point Trans-Tasman Fund, crossed 'non-transferable'.
- Mail documentation to: Castle Point Trans-Tasman Fund  
c/- Castle Point Funds Management Limited  
PO Box 105889  
Auckland 1143

Or e-mail to: [info@castlepointfunds.com](mailto:info@castlepointfunds.com)

Please contact us on +64 (0) 9 300 6060 or e-mail us at [info@castlepointfunds.com](mailto:info@castlepointfunds.com) if you have any questions regarding this Product Disclosure Statement or how to apply.





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