

Wools of New Zealand Limited - Selected Financial Information (Group)

| | 2017 | 2016 | 2015 |
|--------------------------------|------------------|------------------|--------------------|
| | [\$] | [\$] | [\$] |
| Revenue | 15,360,791 | 15,300,449 | 10,817,787 |
| Cost of Sales | (10,272,943) | (10,298,607) | (7,353,980) |
| Gross Profit | 5,087,848 | 5,001,842 | 3,463,807 |
| Expenses | (4,945,079) | (4,851,259) | (3,947,037) |
| Operating Profit | 142,769 | 150,583 | (483,230) |
| Net Finance Income & Expenses | (595,432) | 1,261,825 | (567,170) |
| Income Tax Benefit | 131,510 | 70,166 | 32,451 |
| Profit/(Loss) After Tax | (321,153) | 1,482,574 | (1,017,949) |
| EBITDA | 201,259 | 195,378 | (399,182) |
| Dividends | nil | nil | nil |

| | | | |
|---------------------------|------------------|-------------------|------------------|
| Assets | | | |
| Cash and cash equivalents | 1,108,429 | 1,896,594 | 2,465,476 |
| Other current assets | 5,890,484 | 8,104,934 | 5,035,021 |
| Non-current assets | 1,820,786 | 1,336,822 | 1,108,130 |
| Total Assets | 8,819,699 | 11,338,350 | 8,608,627 |
| | | | |
| Liabilities | | | |
| Total debt | 736,770 | 2,634,047 | 1,246,959 |
| Other current liabilities | 2,819,972 | 3,169,381 | 3,103,799 |
| Non-current liabilities | 18,368 | - | 158,598 |
| Total Liabilities | 3,575,110 | 5,803,428 | 4,509,356 |
| Net Assets | 5,244,589 | 5,534,922 | 4,099,271 |

| | | | |
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| Net Cash Flow from Operating Activities | 1,468,470 | (1,796,014) | (639,303) |
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