



CASTLE POINT

Castle Point Ranger Fund PRODUCT DISCLOSURE STATEMENT

20 January 2023 | Offer to issue units in the Castle Point Ranger Fund



Issued by Castle Point Funds Management Limited

This replacement Product Disclosure Statement supercedes the Product Disclosure Statement dated 30 June 2021.

This document gives you important information about this investment to help you decide whether you want to invest. There is other useful information about this offer on the offer register at www.disclose-register.companiesoffice.govt.nz. Castle Point Funds Management Limited has prepared this document in accordance with the Financial Markets Conduct Act 2013. You can also seek advice from a financial adviser to help you make an investment decision.

1. Key information summary

What is this?

This is a managed investment scheme. Your money will be pooled with other investors' money and invested in various investments. Castle Point Funds Management Limited (Castle Point, we, us or our) will invest your money and charge you a fee for its services. The returns you receive are dependent on the investment decisions of Castle Point and the performance of the investments. The value of those investments may go up or down. The types of investments and the fees you will be charged are described in this document.

What will your money be invested in?

The Castle Point Ranger Fund (the Fund) is summarised in the table on page 3. More information about the investment target and strategy is provided in Section 3 (Description of your investment option).

Who manages the Castle Point Ranger Fund?

Castle Point is the Manager of the Fund. See Section 7 (Who is involved?) for more information.

How can you get your money out?

Your investment in the Fund is redeemable. Minimum redemption amounts may apply, and redemption requests must be made using the withdrawal form to Castle Point. We may also suspend or defer redemptions in certain circumstances (where we in conjunction with the Supervisor believe it would not be practicable to redeem).

Further information about redeeming your investment can be found in Section 2 (How does this investment work?).

Your investment in the Fund can be sold but there is no established market for trading these financial products. This means that you may not be able to find a buyer for your investment.

How will your investment be taxed?

The Fund is a portfolio investment entity (PIE).

The amount of tax you pay in respect of a PIE is based on your prescribed investor rate (PIR). To determine your PIR, go to www.ird.govt.nz/roles/portfolio-investment-entities/using-prescribed-investor-rates. See Section 6 (What taxes will you pay?) for more information.

Where can you find more key information?

Castle Point is required to publish quarterly updates for the Fund. The updates show the returns, and the total fees actually charged to investors, during the previous year. The latest fund updates are available at www.castlepointfunds.com/fund-updates. Castle Point will also give you copies of those documents on request.

Name

Castle Point Ranger Fund

Fund description and objective

The Fund can invest in a broad range of New Zealand and Australian assets, including equities, cash, debt instruments, derivatives and other assets.

The Fund's objective is to prioritise long-term capital growth through investing into carefully selected NZ and Australian assets, with a focus on shares.

When suitable, the Fund may use strategies that seek to reduce the impact of large market downturns.

The performance objective of the Fund is to outperform the NZ Official Cash Rate by 5% per annum over the long-term, after all fees (and other expenses) but before tax.

Risk indicator



See Section 4 (What are the risks of investing?) for an explanation of the risk indicator and for information about other risks that are not included in the risk indicator.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at www.sorted.org.nz/tools/investor-kickstarter.

The Risk indicator is based on the returns data for 5 years to 31 December 2022.

Estimated fund charges (including performance based fees)

2.14% per annum of the Fund's net asset value plus any applicable GST.

Performance fee

Yes, see Section 5 (What are the fees?).

Buy/Sell spread

Indicative buy/sell spread of 0.15%/0.15% for each investment/withdrawal. Refer Section 5 (What are the fees?) for further explanation. (Applicable from 20 February 2023.)

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2. How does this investment work?

Fund structure

The Fund is a managed investment scheme governed by the trust deed between Castle Point and Public Trust (the Supervisor) dated 24 August 2016. The trust deed is available at [disclose-register.companiesoffice.govt.nz](https://www.companiesoffice.govt.nz/disclose-register).

Your investments are held independently of Castle Point by Apex Investment Administration (NZ) Limited as independent custodian, meaning it holds the assets on your behalf. Public Trust is the Supervisor of the Fund, which is a Crown Entity established under the Public Trust Act 2001. Public Trust's role as Supervisor of the Fund is to actively supervise Castle Point's performance of its functions and issuer obligations, and the financial position of Castle Point and the Fund.

The Fund is divided into units and you invest by buying units. The more you invest the more units you get. Each unit is of equal value and each unit shares equally in the gains and losses, income and expenses of the Fund. The value of units goes up and down according to the changing value of the assets in which the Fund has invested. The units do not give you legal ownership of the Fund's assets but they do give you rights to the returns from the assets.

Investing in managed funds can offer benefits that might not otherwise be available to you, such as:

- **Diversification.** Pooling together large amounts of money enables fund managers to invest in a wide range of assets which potentially gives greater investment diversity.
- **Professional management.** If you do not have the time or the skill to manage your own investments.
- **Simplified investing.** The paperwork involved in buying, selling, reporting and record keeping the individual investments is taken care of by Castle Point.

We do not intend to make distributions to unitholders from the Fund. Unitholders are able to redeem units.

The assets of the Fund are not available to meet the liabilities of any other fund established by Castle Point.

Making investments

You can make an investment in the Fund by completing the application form and sending it to us.

The current minimum amounts you can invest in the Fund are:

- **Minimum initial investment: \$10,000**
- **Minimum additional investment: \$1,000**

Investments can be made by electronic direct credit.

We may also offer this Fund via selected administration and custodial services. When reading this Product Disclosure Statement (PDS) you should remember that if your investments are made through an administration and custodial service they will be held by a custodian on your behalf. You should refer to the administration and custodial service terms and the relevant marketing information about investing in the Fund through that service.

Withdrawing your investments

You can withdraw all or part of your investment in the Fund at any time by completing the withdrawal form and sending it to us. A withdrawal cannot be for less than the minimum additional investment amount (currently \$1,000). We won't process a withdrawal if that would leave you with less than the minimum investment amount after the withdrawal (currently \$10,000), unless you are withdrawing all of your investment from the Fund.

Withdrawals will normally be processed and payment occur within 10 business days of receiving your withdrawal form and all required documentation (if applicable). The withdrawal form can be found at www.castlepointfunds.com/investor-documents.

However, we may suspend or defer redemptions in certain circumstances where we in conjunction with the Supervisor believe it would not be practicable to redeem. Such circumstances could be a major financial, political or economic event, a threat to the Fund's eligibility for PIE status, or an inability to assess the market value of a material asset or investment of the Fund. Please refer to the Trust Deed (on the Scheme register at disclose-register.companiesoffice.govt.nz) for further detail.

How to switch between funds

You may at any time request to switch your investment to other fund(s) offered by Castle Point. A switch will be treated as a redemption from one fund and an application into the other fund(s). Castle Point will deduct any PIE tax payable from the redemption amount and pay this to the IRD.

You will not be charged a switch fee but buy and sell spreads may be applicable for certain funds.

Castle Point may decline any switch application if the minimum holding amounts for either fund would not be met post the switch.

This PDS is for the Castle Point Ranger Fund. Information on other funds Castle Point offers can be found at www.castlepointfunds.com.

Public holidays

If applications or withdrawals are received on a public holiday (either in NZ or Australia) the Fund may not strike a unit price that day. The unit price will be struck for the next available business day.



3. Description of your investment option

| | |
|-----------------------------------|--|
| Name | Castle Point Ranger Fund |
| Investment objective | <p>The Fund’s objective is to prioritise long-term capital growth through investing into carefully selected NZ and Australian assets, with a focus on shares.</p> <p>When suitable, the Fund may use strategies that seek to reduce the impact of large market downturns</p> |
| Investment strategy | <p>We believe that superior returns are generated by investing with a long-term perspective and a focus on avoiding permanent loss of capital.</p> <p>The Fund has a wide investment mandate and can invest into most New Zealand and Australian assets (including listed and unlisted equities, options, fixed interest and cash).</p> <p>The following investment limits apply:</p> <ul style="list-style-type: none"> • 0–100% – New Zealand equities • 0–100% – Australian equities • 0–100% – Cash and cash equivalents • 0–100% – NZ or Australian fixed interest • 0–100% – Other <p>There are times in the economic cycle when equity prices can become excessive and the upside from equity investments is limited. Depending on the prevailing investment environment the Fund might be significantly invested in equities, or might be significantly invested in cash and debt instruments, or it might use derivatives.</p> <p>This allows the Ranger Fund to have capacity to invest when valuations become more attractive. Due to this flexibility the Ranger Fund does not have a set target asset allocation. There are some restrictions and investment limits on certain assets (see Statement of Investment Policy and Objectives for further details).</p> |
| Risk indicator | <p>Potentially lower returns ← → Potentially higher returns</p> <p>1 2 3 4 5 6 7</p> <p>Lower risk ← → Higher risk</p> |
| Recommended investment time frame | We recommend that investors in the Fund have a long-term (at least 5 years) investment time horizon. |
| Suitability | The degree of investment discretion in the Fund may not be suitable for some investors and we recommend you seek suitable advice. |

Statement of Investment Policy and Objectives (SIPO)

Further information about the Fund's policies and objectives, as well as its investment philosophy and strategy, can be found in the Fund's SIPO.

We can make changes to the SIPO at any time in accordance with the Trust Deed and the Financial Markets Conduct Act 2013. We will consult with the Supervisor prior to making any changes and will not implement any material change without giving you at least one month's prior notice.

The most current version of the Fund SIPO is available at disclose-register.companiesoffice.govt.nz. Further information about the assets in the Fund can be found in the Fund updates at www.castlepointfunds.com/fund-updates.



4. What are the risks of investing?

Understanding the risk indicator

Managed funds in New Zealand must have a standard risk indicator. The risk indicator is designed to help investors understand the uncertainties both for loss and growth that may affect their investment. You can compare funds using the risk indicator.

Example Risk Indicator



The completed risk indicator for the Fund is shown on page 3.

The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the Fund's assets goes up and down (volatility). A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at www.sorted.org.nz/tools/investor-kickstarter.

Note that even the lowest category does not mean a risk-free investment, and there may be other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The Risk Indicator is based on the returns data for 5 years to 31 December 2022.

While risk indicators are usually relatively stable, they do shift from time to time. You can see the most recent risk indicator in the latest fund update for this Fund.

General investment risks

Some of the things that may cause the Fund's value to move up and down, which affect the risk indicator, are:

Market risk

The returns you receive from the Fund will be affected by the performance of the Fund's investments, which may be affected by the performance of the investment markets generally. This risk includes movements in the general price level and demand and supply in the market in which the relevant investments are made, the sectors in which the investments are made, and economic and regulatory conditions, including market sentiment, inflation, interest rates, employment,

political events, environmental and technological issues, and consumer demand both in New Zealand and globally.

Currency risk

A portion of the Fund's investments may be invested in assets denominated in currencies other than New Zealand Dollars – e.g. Australian Dollars. Returns may be affected by movements between the New Zealand dollar and other currencies. The Fund's hedging policy is designed to control this risk (see SIPO for further details).

Concentration risk

The Fund can invest into a relatively small number of assets which could result in higher risks compared to a more diversified portfolio.

Credit risk

The risk of a counterparty to the Fund being unable to meet its payment obligations.

Liquidity risk

The ability to sell assets to obtain cash in a timely manner can be impaired because of a lack of buyers, suspension of trading, or market events. Smaller securities, in particular, can be affected by a lack of liquidity. The Fund can hold unlisted securities which are less liquid than listed securities.

Other specific risks

Other circumstances which exist or are likely to arise that we believe will significantly increase the risk to returns to you that are not already reflected in the Fund's risk indicator, are:

| Risks | Likelihood | Significance |
|--|--|--|
| Manager risk. Castle Point has a broad investing discretion for the Fund. This is intentional to allow us to avoid market risk where possible. There is a risk that our investment decisions result in lower than expected returns. | Moderate. The investment team is focused on long-term investment decisions. However, this might result in volatile performance, especially over the short term, as we pursue longer-term goals. | Moderate. We manage this risk by checking regularly that the investment philosophy and process that has been put in place to reach the objectives of the fund are being adhered to. |

5. What are the fees?

You will be charged fees for investing in the Fund. Fees are deducted from your investment and will reduce your returns. The fees you pay will be charged in two ways –

- **Regular charges** (for example, annual fund charges). Small differences in these fees can have a big impact on your investment over the long term:
- **One-off fees** (currently none).

| Annual fund charge | % of the Fund's net asset value |
|---------------------------------------|---|
| Estimated total annual fund charges | 2.14% per annum plus any applicable GST, made up of estimated charges |
| Management and administration charges | 1.05% |
| Performance-based fees | 1.09% |

Annual fund charges are made up of:

- a capped management fee
- estimated performance-based fees

The capped management fee is 1.05% and covers our management fee and normal operating expenses of the Fund, including but not limited to Supervisor, custodial, fund accounting, unit pricing, registry, audit and legal fees. It excludes trading costs and tax.

The estimated performance-based fee shown above is based on the average performance fee paid over the 8 years to 31 March 2022. The performance-based fee is charged on the following basis:

| Performance-based fees | |
|---|---|
| Hurdle rate of return | A performance-based fee is payable if, in respect of each half-year period ending 31 March and 30 September, the investment performance of the Fund exceeds the NZ Official Cash Rate + 5% (hurdle rate of return), subject to the high water mark described below. |
| Amount of performance fee | 15% of the Fund's return above the hurdle rate of return, plus applicable GST. |
| Frequency of payment (and calculation required) | The performance-based fee is calculated daily with any adjustment (up or down) accrued in the daily unit price. Any accrued performance-based fee then becomes payable ('cystallised') on 31 March and 30 September. |

Performance-based fees

High water mark

A perpetual high-water mark applies to the payment of the performance-based fee. The high-water mark is the unit price of the Fund at the time the last performance fee was crystallised. Over subsequent periods the Fund must then earn greater than the hurdle rate of return from the high water mark before any future performance-based fees can accrue. The high water mark cannot be reset by us and is the same for all clients.

Maximum limit on performance fee

None.

Our performance-based fee is based on a hurdle rate of return. This is the minimum return the Fund must achieve before being able to charge a performance fee. In our fund update, the Fund's performance is compared against a market index that reflects the type of assets the Fund holds. However, the hurdle rate of return for the performance fee payable to us is based on the NZ Official Cash Rate + 5%. This means you may pay a performance fee even if the Fund's performance does not match or beat the market index which has more comparable assets.

Individual action fees

There are no individual action fees such as contribution, establishment, termination, or withdrawal fees.

Buy/Sell spreads

The buy/sell spreads are costs that you will incur when you transact. The buy spread is added to the daily unit price on applications to the Fund and the sell spread is deducted from the unit price when you redeem from the Fund. The buy/sell spreads are not paid to Castle Point or any underlying manager. The buy/sell spreads reflect the estimated costs of buying or selling the underlying investments.

The purpose of the buy/sell spreads is to ensure that transaction costs are fairly attributed to investors entering or exiting the Fund and not remaining investors. A variable buy/sell spread will apply to the extent that applications and withdrawals can be netted, in this case a lower buy/sell spread will apply.

The indicative buy/sell spread of the Fund is 0.15%/0.15% of each investment/redemption. The spreads though may change from time to time to reflect, for instance, stressed market conditions or the cost of completing large transaction requests.

For the Fund's current buy/sell spreads, please refer to our website www.castlepointfunds.com/ranger-fund

The buy/sell spread will apply from 20 February 2023.

The fees can be changed

The fees detailed above may change from time to time in accordance with the trust deed, which can be found on the scheme register at disclose-register.companiesoffice.govt.nz.

Castle Point must publish a fund update for the Fund showing the fees actually charged during the most recent year. Fund updates, including past updates, are available at www.castlepointfunds.com/fund-updates.

Example of how fees apply to an investor

James invests \$10,000 in the Castle Point Ranger Fund. He is not charged an entry or exit fee because there are currently none.

A buy spread of \$15 (0.15% of \$10,000) is applied and paid into the Fund. This brings the starting value of his investment to \$9,985.

He is charged management and administration fees, which work out to about \$105 (1.05% of \$9,985). These fees might be more or less if his account balance has increased or decreased over the year.

James may also be charged a performance-based fee if the Fund earned more than its target.

Estimated total fees for the first year

Fund charges: \$105

See the latest fund update for an example of the actual returns and fees investors were charged over the past year.

6. What taxes will you pay?

The Fund is a portfolio investment entity. The amount of tax you pay is based on your prescribed investor rate (PIR). To determine your PIR, go to www.ird.govt.nz/roles/portfolio-investment-entities/using-prescribed-investor-rates. If you are unsure of your PIR, we recommend you seek professional advice or contact the Inland Revenue Department. It is your responsibility to tell Castle Point your PIR when you invest or if your PIR changes. If you do not tell Castle Point, a default rate may be applied. If the rate applied to your PIE income is lower than your correct PIR you will be required to pay any tax shortfall as part of the income tax year-end process. If the rate applied to your PIE income is higher than your PIR any tax over-withheld will be used to reduce any income tax liability you may have for the tax year and any remaining amount will be refunded to you.

7. Who is involved?

About Castle Point

Castle Point was founded in 2013 by Richard, Stephen, Jamie and Gordon, who have over seven decades of experience between them. They were inspired to start a funds management company to create funds with strategies they wanted to personally invest into. The Ranger Fund was subsequently launched in 2014. Since then, the Castle Point team has grown significantly, and two additional funds have been added: the 5 Oceans Fund in 2016 and the Trans-Tasman Fund in 2018.

Castle Point can be contacted by:

Address: Castle Point Funds Management Ltd
Generator Britomart Place Level 10
11 Britomart Place, Auckland 1010
New Zealand

Telephone: (09) 300 6060

E-mail: info@castlepointfunds.com

Postal Address: Castle Point Funds Management Ltd
PO Box 105 889, Auckland 1143 New Zealand

Who else is involved?

| | Name | Role |
|------------------------|---|---|
| Supervisor | Public Trust | Supervisor of the Fund under the Financial Markets Conduct Act 2013, responsible for supervising Castle Point as manager of the Fund. |
| Custodian | Apex Investment Administration (NZ) Limited | Independent entity appointed by the Supervisor to hold Fund assets on behalf of investors. |
| Administration Manager | Apex Investment Administration (NZ) Limited | Appointed by Castle Point to perform various administrative duties delegated to it, including unit pricing, registry and fund accounting. |

8. How to complain

In the first instance complaints about your investment can be made to Castle Point (contact details in Section 7 – Who is involved?).

If we are unable to resolve your complaint you may choose to contact the Supervisor:

Public Trust

Address: SAP Building Level 16
151 Queen Street
Auckland

Telephone: 0800 371 471
E-mail: CTS.Enquiry@publictrust.co.nz

We and the Supervisor are members of the independent dispute resolution scheme Financial Services Complaints Limited (FSCL). If you have made a complaint to the Supervisor, and it has not been resolved (within 40 days, or if you are dissatisfied with the proposed resolution), you can refer it to FSCL at:

Financial Services Complaints Limited

Address: Level 4 101 Lambton Quay
PO Box 5967
Wellington 6145

Telephone: 0800 347 257
E-mail: complaints@fscl.org.nz

FSCL will not charge you to investigate or resolve a complaint.

Further information about referring a complaint to FSCL can be found at www.fscl.org.nz.

9. Where you can find more information

Further information relating to the Fund, including financial statements, is available on the offer register and the scheme register at disclose-register.companiesoffice.govt.nz. A copy of the information on the offer register or scheme register is also available on request to the Registrar of Financial Services Providers.

You can also obtain the following information, free of charge:

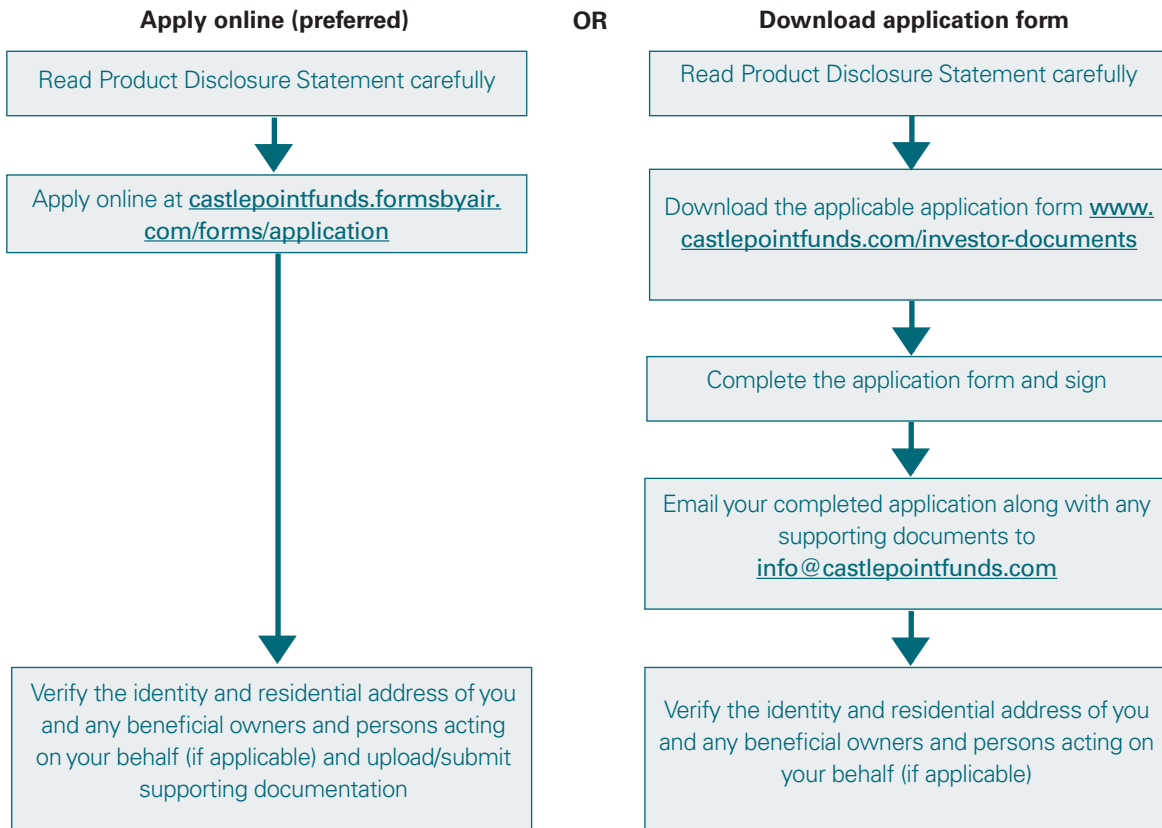
| Information | How to obtain |
|---|---|
| Fund information relevant to you | You can inspect any documents we hold that are relevant to you at our offices during normal business hours, or request an extract of those documents, by written request to us. |
| Fund updates | Once available, fund updates will be publicly available from our website and can be requested from us. |
| Annual report | Each annual report will be available on our website. We will notify you when this report is available and you will have the right to request a hard copy from us. |

You will also be sent an annual tax statement.

You can find more information about us and the Fund on our website www.castlepointfunds.com.

10. How to apply

You can apply to be an investor by either using our **online application** (preferred) or by **downloading** and completing an application form.



Following receipt of your application form we will review its contents and let you know if we require any further information.

Once your application is approved, we will provide you with an investor number and account details so you can remit funds for your investment

Please contact us on +64 (0) 9 300 6060 or e-mail us at info@castlepointfunds.com if you have any questions regarding this Product Disclosure Statement, how to apply or if you are not able to e-mail your documentation to us.





CASTLE POINT

