



Pathfinder™

## **Fund Update**

# Pathfinder KiwiSaver Plan *Conservative Fund*

For the quarter end 31 March 2025  
First made publicly available 4 April 2025



## Fund Update

### Pathfinder KiwiSaver Plan - Conservative Fund

Quarter ended 31 March 2025

This fund update was first made publicly available on 4 April 2025.

### What is the purpose of this update?

This document tells you how the **Pathfinder KiwiSaver Conservative Fund** has performed and what fees were charged. The document will help you to compare the fund with other funds. Pathfinder Asset Management Limited prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

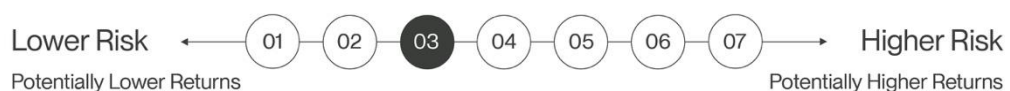
### Description of this Fund

The Fund is an ethical portfolio with a higher exposure to income assets and a lower exposure to growth assets. This Fund's value is unlikely to fluctuate as much as the Pathfinder KiwiSaver Balanced Fund or Pathfinder KiwiSaver Growth Fund.

|                                 |                 |
|---------------------------------|-----------------|
| Total value of the fund         | \$21,067,393.78 |
| Number of investors in the fund | 681             |
| Date the fund started           | 23 July 2019    |

### What are the risks of investing?

Risk indicator for the Pathfinder KiwiSaver Conservative Fund:





The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at [www.sorted.org.nz/tools/investor-kickstarter](http://www.sorted.org.nz/tools/investor-kickstarter).

Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for the 5-year period from 1 April 2020 to 31 March 2025. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.

See the Product Disclosure Statement (**PDS**) for more information about the risks associated with investing in this fund.

## How has the fund performed?

|  | Average over the past 5 years | Past year |
|--|-------------------------------|-----------|
| Annual return<br>(after deductions for charges and tax)                    | 3.53%                         | 3.18%     |
| Annual return<br>(after deductions for charges but before tax)             | 3.99%                         | 4.36%     |
| Market Index Annual return<br>(reflects no deductions for charges and tax) | 3.32%                         | 5.12%     |

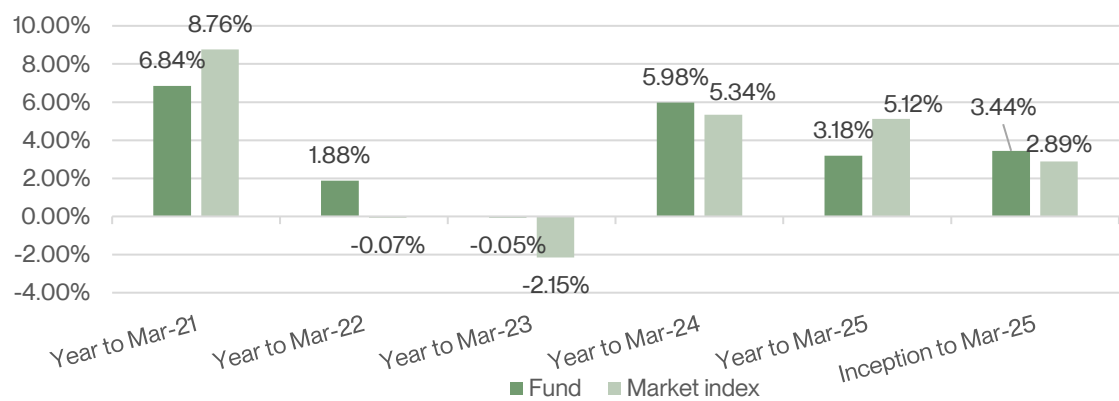
The Market Index is the Morningstar® Target Allocation Index™: Conservative Multisector for New Zealand, non-New Zealand Fixed Interest 100% hedged to NZD<sup>1</sup>. The index is gross of dividends and tax except for International Equities and International Listed Properties, which are gross of dividends after deducting the tax withheld.



Additional information about the index is available on the offer register at <https://disclose-register.companiesoffice.govt.nz/> (search Offers, using Offer OFR12681, Documents, Other Material Information).

See note 1 for further information on the market index.

## Annual Return Graph



This shows the return after fund charges and tax for each year ending 31 March since the fund started. The last bar shows the average annual return since the fund started, up to 31 March 2025.

**Important: this does not tell you how the fund will perform in the future.**

Returns in this update are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax may be lower.



## What fees are investors charged?

Investors in the Pathfinder KiwiSaver Conservative Fund are charged fund charges. In the year to 31 March 2024 these were:

| Pathfinder KiwiSaver Conservative Fund                           | % of net asset value       |
|--|----------------------------|
| <b>Total fund charges*</b><br>(which are made up of)             | 0.88%                      |
| <b>Total management and administration charges</b><br>Including- | 0.88%                      |
| Manager basic fee  | 0.80%                      |
| Other management and administration charges**                    | 0.08%                      |
| Other charges (Administration and member fees) ***               | \$27 per investor per year |

\* All amounts exclude any applicable GST

\*\* Other management and administration charges comprise fees paid by the Fund for its investment in the related funds, Pathfinder Green Bond Fund, and the Alvarium Sustainable Income Fund.

\*\*\* Member fees are not applicable for members under 18 years old or members whose account balance is below \$1,000.

**Performance fees and individual action fees:** There are no performance fees or individual action fees.

Small differences in fees and charges can have a big impact on your investment over the long term.

## Example of how this applies to an investor

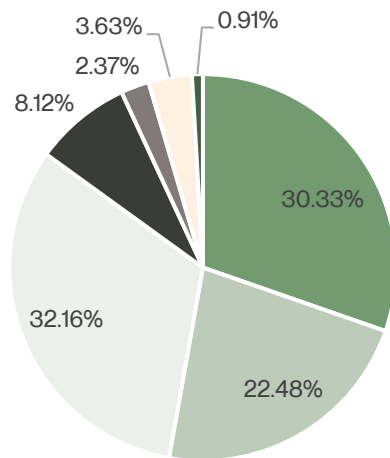
Tara had \$10,000 in the fund at the start of the year and did not make any further contributions. At the end of the year, Tara received a return after fund charges were deducted of \$436 (that is 4.36% of her initial \$10,000). Tara also paid \$27 in other charges. This gives Tara a total return after fees, charges, and tax of \$291 for the year.



## What does the fund invest in?

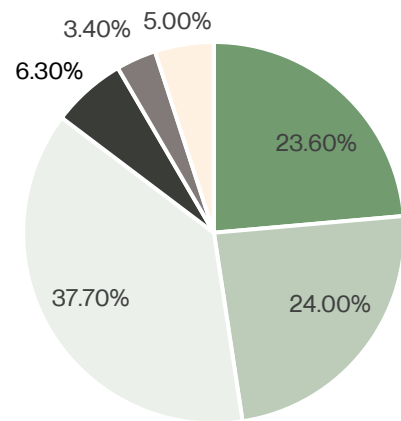
This shows the type of assets that the fund invests in.

Actual investment mix<sup>2</sup>



- New Zealand fixed interest: 30.33%
- Cash and Cash equivalents: 22.48%
- International fixed interest: 32.16%
- International equities: 8.12%
- Australasian equities: 2.37%
- Other: 3.63%
- Listed property: 0.91%

Target investment mix



- New Zealand fixed interest: 23.60%
- Cash and Cash equivalents: 24.00%
- International fixed interest: 37.70%
- International equities: 6.30%
- Australasian equities: 3.40%
- Other: 5.00%



## Top 10 investments

| Name                                       | % of fund net assets | Type                         | Country | Credit rating |
|--|----------------------|------------------------------|---------|---------------|
| Cash at Bank - NZD - ANZ                   | 19.48%               | Cash and cash equivalents    | NZ      | AA-           |
| Kapstream Absolute Return Income Plus Fund | 3.33%                | International fixed interest | AU      | A-            |
| KfW USD Green Bond 28/02/2034              | 1.91%                | International fixed interest | DE      | AAA           |
| Community Refuge Trust 21/03/2026          | 1.89%                | New Zealand fixed interest   | NZ      | BBB-          |
| ASB Bank Bond 16/11/2026                   | 1.52%                | New Zealand fixed interest   | NZ      | AA-           |
| BNZ Bond 07/06/2027                        | 1.44%                | New Zealand fixed interest   | NZ      | AA-           |
| Landwirtschaftliche Rentenbank 11/02/2027  | 1.41%                | International fixed interest | DE      | AAA           |
| Meridian Energy 27/06/2025                 | 1.40%                | New Zealand fixed interest   | NZ      | BBB+          |
| ANZ Bond 17/09/2031                        | 1.33%                | New Zealand fixed interest   | NZ      | AA-           |
| Transpower New Zealand Ltd 16/09/2027      | 1.24%                | New Zealand fixed interest   | NZ      | AA            |

The top 10 investments make up 34.96% of the net asset value of the fund.

**Currency hedging:** Changes in the value of the NZ dollar relative to other currencies can have a big impact on your investment over the long term. The target currency hedging is 50% of non-NZD equity exposure and 100% of non-NZD fixed interest exposure (actual hedging level at 31 March 2025 was 83.45% of the foreign currency exposure (this will change over time)). Total unhedged foreign exposure is 7.02% of the net asset value at 31 March 2025 (this will change over time).



## Key personnel

| Name        | Current position              | Time in position  | Previous position                  | Time in position |
|-------------|-------------------------------|-------------------|------------------------------------|------------------|
| John Berry  | Chief Executive Officer       | 16 years 0 months | Deutsche Bank - Consultant         | 5 years          |
| Wayne Ross  | Chief Investment Officer      | 1 years 2 months  | Newton Ross – Founder and Director | 20 years         |
| Kent Fraser | Chair of Investment Committee | 8 years 6 months  |                                    |                  |



## Further information

You can also obtain this information, the PDS for Pathfinder KiwiSaver Plan, and some additional information from the offer register at <https://disclose-register.companiesoffice.govt.nz/>.

### Notes:

1. The market index changed on 1 December 2021. The previous index was a weighted composite benchmark index as described in the [SIPO](#) ("3. Investment objective and benchmark") dated 3 April 2025. The new index is independently administered and widely used to compare funds in New Zealand. The manager also considers that the new market index is more appropriate for measuring changes in the market in relation to returns on the assets that the Fund invests in. As a result, the market index annual return is calculated using the previous market index for the period since Fund inception to 30 November 2021 and the new market index from 1 December 2021.
2. Actual Investment Mix - Other: Other assets are direct investments that are unlikely to be stock exchange listed. These can include investments known as 'impact investments', 'venture capital', 'private loans' and 'private equity'. This category also includes unlisted property, such as direct ownership in property or ownership of property companies that are not listed on a stock exchange.