

Students' Education Fund No. 2 (New Zealand) Product Disclosure Statement

Offer of membership: Students' Education Fund No. 2 (New Zealand) Issued by Australian Scholarships Group Friendly Society Limited

Please note: The Students' Education Fund No. 2 (New Zealand) has been closed to new members since 2006. This product disclosure statement has been prepared to meet the requirements of the *Financial Markets Conduct Act 2013* and is for information purposes only. Members are bound by and should refer to the Investment Statement and Prospectus provided to them at the time of enrolment into the Scheme.

This document gives you important information about this investment to help you decide whether you want to invest. There is other useful information about this offer on www.business.govt.nz/disclose. Australian Scholarships Group Friendly Society Limited has prepared this document in accordance with the *Financial Markets Conduct Act 2013*. You can also seek advice from a financial adviser to help you make an investment decision.

This Replacement Product Disclosure Statement is dated 1 March 2018, and replaces the Product Disclosure Statement dated 27 September 2017.



Date: 1 March 2018

Section 1: Key information summary

What is this?

This is a managed investment scheme. Your money will be pooled with other investors' money and invested in various investments. The Australian Scholarships Group Friendly Society Limited ('ASG', 'the manager', 'we', 'our' or 'us') will invest your money and charge you a fee for its services. The returns you receive are dependent on the investment decisions of ASG and of its investment managers and the performance of the investments. The value of those investments may go up or down. The types of investments and the fees you will be charged are described in this document.

The assets of the Scheme are not held on trust by the supervisor or an external custodian but are instead held by ASG as a benefit fund in accordance with and subject to the requirements of the *Life Insurance Act 1995* (Australia) and the relevant approved benefit fund rules.

What will your money be invested in?

Name of fund	Students' Education Fundocument)	nd No. 2 (New Zealand) (referred	to as 'SEF' or the 'Scheme' throughout this
Brief description of SEF and its investment objective	SEF was created to help you plan for the future cost of your child's secondary education through regular contributions, with contributions indexed annually to help you keep pace with the rising costs of education.		
	Your contributions are r	eturned to you as a lump sum ir	n each year of secondary school.
	Your child will be entitle Benefits.	ed to a share in the investment r	eturns of the Bursary Pool if eligible for Bursary
	Investment strategy		
	The investment strategy for the Scheme is to provide long term returns in excess of inflation using a range of investment funds managed by professional fund managers to achieve a conservative balanced risk profile. This is constructed using a 40 per cent growth and 60 per cent defensive asset allocation.		
Risk indicator	Higher risk 1 2 3 4 5 6 7 Potentially lower return Potentially higher return See section 4 (What are the risks of investing) for an explanation of the risk indicator and for information about other risks that are not included in the risk indicator. To help you clarify your own attitude to risk, you can seek financial advice or work out your own risk profile at www.sorted.org.nz/tools/investor-kickstarter		
Fees	Fee type	Description	Amount
	Annual fund charges	Management costs	1.00% p.a.
	Annual fund charges	Indirect investment management costs	0.23% p.a.
	Other charges	Ongoing Management fee	\$18 p.a. to \$180 p.a.*
	Other charges	Administration fee	\$24 p.a. for members that joined after 1/1/2004
	Other charges	Membership fee	\$2 p.a.
	Other charges	Family Protection fee	\$4 p.a. to \$40 p.a [*]

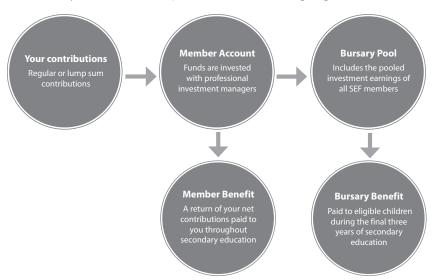
^{*}The amount depends on the contribution plan you elected to make at enrolment (between \$10 and \$100 a week). Generally the higher the contribution amount the higher the fee in this table. Please log on to your My ASG account at www.asg.co.nz for further information.

Who manages the SEF?

The Australian Scholarships Group Friendly Society Limited is the manager of SEF. Please refer to section 7 'Who is involved?' for further details.

What are the returns?

For a summary of returns from SEF please refer to the following diagram.



A bonus rate for the SEF is determined annually (or more frequently) by ASG on the advice of our actuary. It is calculated by taking into account the gross investment returns of the Scheme, expenses of the Scheme, tax and any applicable prudential requirement. The bonus rate is provisionally allocated to your Member Account (subject to eligibility) and the Bursary Pool.

To determine when you receive your money please refer to section 2 'How does this investment work?'

How can you get your money out?

Your investment in the SEF is redeemable by way of a cancellation (see 'Cancelling the SEF' on page 6). However, SEF is designed to return to you (and your nominated child) your net contributions and investment returns during your child's secondary education. To determine when you receive your money please refer to section 2 'How does this investment work?'

Your investment in the SEF cannot be sold or transferred.

How will your investment be taxed?

The SEF is not a portfolio investment entity (PIE). Please refer to section 6: 'What taxes will you pay?' further details on how your investment is taxed.

Where can you find more key information?

ASG is required to publish quarterly updates for the SEF. The updates show returns, and the total fees actually charged to investors, during the previous year. The latest fund updates are available at www.asg.co.nz The manager will also give you copies of those documents on request.

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Section 2: How does this investment work?

This Product Disclosure Statement outlines the terms of your membership in the Scheme. The Scheme is registered under the *Financial Markets Conduct Act 2013*. The assets of the Scheme are not held on trust by the supervisor or an external custodian but are instead held by ASG as a benefit fund in accordance with and subject to the requirements of the *Life Insurance Act 1995* (Australia) and the relevant approved benefit fund rules.

The SEF was created to assist you with the costs of your children's secondary education.

About the Scheme

The SEF is a contractual arrangement between you (the member) and ASG, the terms of which are included in the Investment Statement provided to you at your enrolment into the Fund and Prospectus (which was available on request). This PDS has been prepared to meet the requirements of the *Financial Markets Conduct Act 2013* and outlines the terms of the last available Investment Statement and Prospectus for the SEF prior to being closed to new members.

In summary, members make contributions to the SEF, receive their net contributions throughout secondary school, and their nominated child receives a Bursary Benefit during the final three years of secondary school if they are eligible.

The SEF is a registered benefit fund of ASG under Rule 55 of its Constitution, and operates with the sole purpose of providing benefits for the education of nominated children.

ASG is a mutual organisation and member owned friendly society, and is regulated by the Australian Prudential Regulation Authority (APRA). The assets of the SEF are separate from the operational funds and other benefit funds of ASG.

None of the assets of the SEF are available to be applied to meet the liabilities of any other benefit funds issued or managed by ASG.

Joining the Scheme

As the SEF Scheme is now closed, no new members are permitted to join. No new members have been accepted since 2006.

Making investments

Contributing to the SEF

Upon joining the SEF a Member Account was established on your behalf. Any contributions you make are allocated to this account, as are any applicable investment returns.

The contributions to the SEF are set, depending on the level of contributions you select at enrolment. Contributions range from \$10 a week up to \$100 a week.

You may contribute to the SEF either via regular contributions (monthly, quarterly, semi-annual or annual) or as a single lump sum.

You can make contributions by direct debit or cheque.

Indexation

Contributions increase at eight per cent per annum and compound on each anniversary of the commencement date. This indexation applies only to the contributions and not to ongoing fees (Administration fee and Family Protection). Indexation applies to your contributions regardless of how much you elect to contribute. An example of how indexation works is below.

Year of contributing	Weekly contribution amount	Indexation applied
Year 1	10.00	N/A
Year 2	10.80	8%
Year 3	11.66	8%
Year 4	12.60	8%
Year 5	13.60	8%

How long do I contribute to the SEF?

Contributions continue until the anniversary of the commencement date following your child's 11th birthday.

Withdrawing investments

The SEF does not allow withdrawals, except under a cancellation, see 'Cancelling the SEF' on page 6. SEF is designed to return benefit payments to you and to your child during your child's secondary education.

There are two kinds of benefits you may receive with the SEF, as summarised in the table below.

Benefit type	Explanation
Member Benefit	The Member Benefit is the lesser of your net contributions or the balance in your Member Account.
Bursary Benefit	Investment returns on the investment of your contributions go into a pool of funds, referred to as the Bursary Pool. This money is distributed evenly among all eligible children in the Bursary Pool who progress to the final three years of secondary school. If your child is not eligible for Bursary Benefits you will not receive this benefit. The remaining investment returns will be shared amongst the remaining eligible children of the Bursary Pool. Please refer to 'Eligibility' on page 6. For further details of the Bursary Benefit, please see section 11: 'Definitions'.

When will I receive my benefits?

Benefit option	When will I/my child receive my benefit payments?	
Member Benefit	Payable as an annual allowance throughout secondary school.	
Bursary Benefit	Payable as an annual allowance throughout the final three years of secondary school (if eligible).	

Benefit protection

SEF also includes access to safeguards to preserve the benefit options you have in place for your children in the event of unforeseen circumstances.

Family Protection Fund

The Family Protection Fund contributes to the Member Account to enable the Scholarship Benefit to be paid at the same rate as if all contributions had been made by the member in the event of the death of either the Prime Member or in the case of Joint Members the first or second named member.

For further information regarding this Fund please contact ASG using the contact details provided under section 7 'Who is involved?'

Eligibility

For your child to be eligible for Bursary Benefits, they must meet certain conditions referred to as the Eligibility Criteria. Generally these are that your child must undertake the final three years of secondary school at a recognised secondary educational institution.

If your child doesn't meet the Eligibility Criteria you will forgo any entitlements to the investment returns (distributed via bonus rates) of the SEF, which will be shared across other eligible children within the same Bursary Pool year.

If you believe that your child will not meet the Eligibility Criteria you may cancel your membership, please see 'Cancelling the SEF' below for more detail.

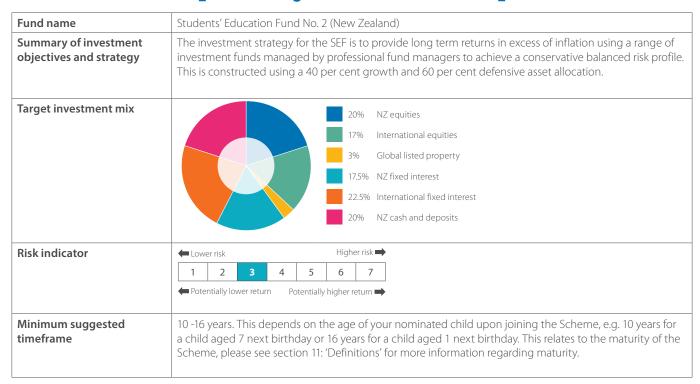
Cancelling the SEF

You may cancel your membership at any time prior to the formation of the Bursary Pool and request a payment from ASG, which is equal to your contributions less fees or the balance of your Member Account, whichever is the lesser. It is important that you note that if you cancel you will forgo any entitlements to the investment returns (distributed via bonus rates) in your Member Account, which will be shared across other eligible children within the same Bursary Pool year.

 $^{{}^*\!} Any\ payments\ into\ your\ member\ account\ from\ the\ Family\ Protection\ Fund\ will\ not\ be\ included\ in\ the\ surrender\ value.$

^{**} The Bursary Pool is generally formed in January of the year immediately after the anniversary of your first contribution to the Fund after your child's 15th birthday (also known as the year of eligibility).

Section 3: Description of your investment option



The Statement of Investment Policy and Objectives (SIPO) sets out the investment policies and objectives for the scheme. We may change the SIPO from time to time. Changes to the SIPO are undertaken in consultation with the Supervisor (see section 7 'Who is involved?'). All material changes will be made available to the member on the ASG website and will also be detailed in the Scheme's annual report. The most current version of the SIPO will be available from the disclose register on www.business.govt.nz/disclose

Further information about the assets in the Scheme can be found in the fund updates at www.asg.co.nz/publications-and-enews/quarterly-fund-updates

Section 4: What are the risks of investing?

Understanding the risk indicator

Managed funds in New Zealand must have a standard risk indicator. The risk indicator is designed to help investors understand the uncertainties both for loss and growth that may affect their investment. You can compare funds using the risk indicator.

An example of a risk indicator is shown below.



See section 3 'Description of your investment options' for more information on the risk indicator of SEF.

The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down (volatility). A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude towards risk, you can seek financial advice or work out your risk profile at www.sorted.org.nz/tools/investor-kickstarter

Note that even the lowest category does not mean a risk-free investment, and there are other risks (described under the heading 'Other specific risks') that are not captured by this rating.

The risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for 5 years to 30 June 2017. While risk indicators are usually relatively stable, they do shift from time to time. You can see the most recent risk indicator in the latest fund update for this fund.

General investment risks

Some of the things that may cause the SEF's value to move up and down which affect the risk indicator, are: market risk, credit risk, liquidity risk, currency risk, manager risk, legal and regulatory (including tax) risk.

Risk	Explanation	
Market risk	Certain events may have a negative effect on the value of all types of investments within a particular market. These events may include changes in economic, social, technological or political conditions, as well as market sentiment.	
Credit risk	The issuer or party to a transaction may not repay the principal, make interest payments or fulfil other financial obligations in full and/or on time. The market value of an investment can also fall significantly when the perceived risk of this investment increases or its credit rating declines.	
Liquidity risk	From time to time, some investments of the SEF may not be easily converted to cash due to market conditions.	
Currency risk	Contributions to the SEF are made in New Zealand dollars, some of which are invested into international assets based in foreign currencies, where there is the potential that adverse movements in exchange rates will reduce their New Zealand dollar value. This will affect the bonus rate allocated to your Member Account. Benefit payments out of the SEF are also made in New Zealand dollars.	
Manager risk	The funds we invest in may not achieve their investment objectives in the short or long term. This could be caused by a number of reasons, for example, the loss of key personnel or economic conditions which do not favour a particular style of investing.	
Legal and regulatory (including tax) risk	Changes in legislation and other rules in domestic and foreign markets—including those dealing with taxation, accounting and investments—may adversely impact your investment.	

Other specific risks

No guarantee

The SEF is not capital guaranteed. As investment returns may vary from year to year, ASG cannot guarantee positive investment returns and may allocate a negative bonus rate in any year. Any negative bonus rates will be applied against the capital component (Member Benefit) and may affect the amount of benefits paid to you and/or your child.

Cancellation

You could receive back less than the total of your contributions if you request a cancellation. Please see 'Cancelling the SEF' section on page 6 of this PDS for further information.

Unable to make contributions

If ASG has not approved an earlier suspension, your membership will lapse if contributions fall six months or more in arrears. If your membership lapses, you are entitled to the Member Benefit only. You will forfeit your eligibility and rights in relation to the investment returns component of the Bursary Benefit. If you do not believe that you can continue with your contributions, please contact ASG using the contact details in section 7 'Who is involved?'.

If your child doesn't commence the final three years of secondary you can cancel your membership. Please refer to 'Cancelling the SEF' on page 6 of this PDS.

Duration of course

Under the SEF, Bursary Benefits are paid to your child for a maximum of three years, and only in the years that they are studying full-time secondary school. If your child commences the final three years but does not complete this period of study they will forfeit any further entitlement to the Bursary Benefit that would have been paid in future study years. This amount will be retained in the pool and form part of the Bursary Benefits distributed to other eligible children in the Bursary Pool.

Death of the nominated child

Under the SEF, if a nominated child dies, all contributions paid into the Member Account are returned on request and any Bursary Benefits the child would otherwise have received are forfeited to the Scheme to be distributed to other eligible children within the Bursary Benefit pool. Alternatively, the member can nominate another child of a similar age.

Section 5: What are the fees?

You will be charged fees for investing in the SEF. Fees are deducted from your investment and will reduce your returns. If ASG invests in other funds, those funds may also charge fees. The fees you will pay will be charged in two ways:

- » Regular charges (for example annual fund charges). Small differences in these fees can have a big impact on your investment over the long term; and
- » One-off fees.

These are as follows:

Annual fund charges and other charges

Annual fund charges

Type of fee	Amount	How and when paid
Management costs	1.00% p.a. [†]	Calculated on the average balance of the net assets of the Scheme in each quarter. Deducted from the net investment returns of the Scheme prior to determining the bonus rate.
Indirect investment management costs	0.23% p.a. This cost is an estimate and varies from time to time depending upon the professional investment managers in place. This estimate is based on the current investment managers used.	The estimated fee charged by the underlying investment products utilised by ASG for the Scheme.
Total	1.23% p.a.	

[†] This fee is a fixed amount, regardless of the actual cost to the Scheme.

Other charges

Type of fee	Amount	How and when paid
Ongoing management fee	\$18 p.a. to \$180 p.a.*	Payable annually in advance throughout the membership until the Bursary Pool is formed. It is deducted from the Member Account.
Administration fee	\$24 p.a. for members that joined after 1/1/2004	Payable annually in advance throughout the membership until the Bursary Pool is formed. It is deducted from the Member Account.
Membership fee	\$2 p.a.	This fee is payable annually in advance until the Bursary Pool is formed. It is deducted from your regular contributions. For the lump sum option, this fee is deducted from the Member Account.
Family Protection Fund	\$4 p.a. to \$40 p.a.*	For regular contributions, this amount is payable annually in advance, whilst contributions are payable. It is fixed at the rate applicable to the annual contribution level selected at enrolment and is deducted from the member's contributions.

^{*}The amount depends on the rate of contributions you elected to make at enrolment (between \$10 and \$100 a week). Generally the higher the contribution amount the higher the fee in this table. Please log on to your My ASG account at www.asg.co.nz for further information.

Example of how fees apply to investors

The example assumes the member joined the Fund on 30/12/2006, and is contributing \$10 per week.

James invests \$5,000 in the SEF.

He is charged management costs and administration fees, which work out to about \$62 (1.23% of \$5,000). These fees might be more or less if his account balance has increased or decreased over the year.

Over the year, James pays other charges of \$48 (Includes the Ongoing management fee of \$18, Administration fee of \$24, Membership fee of \$2 and Family Protection fee of \$4).

Estimated total fees for the first year:

Fund charges: \$62

Other charges: \$48 (Includes the Ongoing management fee of \$18, Administration fee of \$24, Membership fee of \$2 and Family Protection fee of \$4)

See the latest fund update for an example of the actual returns and fees investors were charged over the past year.

The fees can be changed

If we choose to increase any of these fees or introduce new fees at our discretion and in accordance with the rules of the SEF, we will advise you with no less than two months' notice in writing of the changes. The fees and costs listed in this section are the maximum permitted under the rules of the SEF. ASG reserves the right from time to time to reduce or waive all or part of any fee on terms and at times determined by ASG in its sole discretion.

ASG must publish a fund update for each fund showing the fees actually charged during the most recent year. Fund updates, including past updates, are available at www.asg.co.nz.

Section 6: What taxes will you pay?

Tax can have significant consequences for investments. If you have any queries relating to the tax consequences of the investment, you should obtain professional advice on those consequences.

Taxation of Scheme income

ASG is a resident in Australia for tax purposes. All income received by the SEF will be subject to tax at the appropriate corporate rate, which is currently 30 per cent. However, ASG will be able to claim a deduction in the year that education benefits are paid, thereby recovering the tax paid on Fund income. ASG will pass on the benefit of that recoupment to the eligible students.

Tax treatment of benefits

Member Benefits

A Member Benefit under the SEF should not be taxable to the member on the basis such payments are a return of capital (or a return of the member's original contribution).

Bursary Benefits

The New Zealand Inland Revenue Department (IRD) has recently considered whether ASG's Bursary Benefit payments are exempt income under the *New Zealand Income Tax Act 2007*. The IRD was unable to conclude on the taxation treatment of the Bursary Benefit payments but acknowledged that there is some basis to support the argument that these payments may qualify as exempt (non-taxable) income under CW36 of the *New Zealand Income Tax Act 2007*. The application of this exemption can therefore still be argued but is not assured. ASG recommends that you seek independent professional advice to confirm how prevailing tax rules apply to your individual circumstances.

The tax position of ASG, its members and the beneficiaries of the education benefit funds could be affected by any changes in tax laws in New Zealand and Australia as well as by any court decisions or rulings made by tribunals or revenue authorities in either country.

Section 7: Who is involved?

About ASG

The Australian Scholarships Group Friendly Society Limited (ASG) is the largest member owned provider of education benefit funds in Australia and New Zealand. ASG is a licensed manager for the benefit funds operated by ASG as a Friendly Society under the *Life Insurance Act* 1995 (Australia).

You can contact us by:

Australian Scholarships Group Friendly Society Ltd PO Box 8289 Symonds Street Auckland 1023

Telephone: 09 366 7670 Facsimile: 09 373 2030 Email:memberservices@asg.co.nz

Who else is involved?

	Name	Role
Supervisor	Covenant Trustee Services Ltd	Appointed by the manager to oversee the Scheme's management and administration.
Auditor	Deloitte Touche Tohmatsu	Appointed by the manager to undertake the annual audit of the Scheme's financial statements.
Actuary	Ms Briallen Cummings KPMG Actuarial Pty Ltd	Appointed by the manager to provide independent advice on the financial risks and the declaration of bonus rates of the Fund.
Tax accountant	Ernst & Young Ltd	Appointed by the manager to assist ASG with regard to ASG's New Zealand income tax obligations.

Section 8: How to complain

Complaints about your investment in the Scheme should be made to us at:

Australian Scholarships Group Friendly Society Ltd PO Box 8289 Symonds Street Auckland 1023

Telephone: 09 366 7670 Facsimile: 09 373 2030

Email: memberservices@asg.co.nz

ASG is a member of an approved dispute resolution scheme, Financial Dispute Resolution Service. If your complaint was not resolved in the first instance or if you are unsatisfied with the resolution, you can make a complaint to Financial Dispute Resolution Service at:

Financial Dispute Resolution Service Level 9, 109 Featherston Street Wellington 6011

or

Financial Dispute Resolution Service Freepost 231075, PO Box 5730 Wellington 6145

Telephone: 0508 337 337 Website: www.fdr.org.nz

Financial Dispute Resolution Service will not charge a fee to any complainant.

Complaints about your investment can also be made to the Supervisor:

Covenant Trustee Services Limited Level 6, Crombie Lockwood Tower, 191 Queen Street, Auckland 1010 P O Box 4243 Shortland Street, Auckland 1140

Telephone: 09 302 0638 Facsimile: 09 302 1037

The Supervisor is a member of an approved dispute resolution scheme, Financial Services Complaints Limited. If you have a complaint about the Supervisor, you can make a complaint to Financial Services Complaints Limited at:

Financial Services Complaints Limited Level 4, Sybase House, 101 Lambton Quay, Wellington 6011

Telephone: 0800 347257 Website: www.fscl.org.nz

Financial Services Complaints Limited will not charge a fee to any complainant.

Different procedures apply for making a complaint to Financial Dispute Resolution Service or Financial Services Complaints Limited. ASG's and the Supervisor's dispute resolution provider may change from time to time. Details of ASG's and the Supervisor's current dispute resolution scheme provider can be found by searching the Financial Service Providers Register at www.business.govt.nz/fsp.

Section 9: Where you can find more information

Further information relating to the Scheme (for example financial statements) is available on the offer register and the scheme register at www.business.govt.nz/disclose, as well as on our website www.asg.co.nz. A copy of information on the offer register or scheme register is available on request to ASG using the contact details in section 7 'Who is involved?' Your annual member statements as well as other member correspondence will be available on My ASG available on our website www.asg.co.nz

In addition ASG will provide you with a copy of ASG's Scholastic, the member quarterly newsletter, and other relevant communication to keep you informed of news and information that is pertinent to your membership.

All information can be obtained free of charge.

Section 10: How to apply

As this Scheme is no longer accepting new members, there is no application form attached to this PDS.

Section 11: Definitions

Approved Course	To be eligible for payment of a Bursary Benefit your child must undertake the final three years of secondary school on a full-time basis. If you need further information on what is considered an approved course by ASG, please contact us.	
Eligibility Criteria (for payment of	To receive a Bursary Benefit, certain eligibility criteria must be met. Specifically:	
Bursary Benefits)	» your child has reached the year of eligibility, being the calendar year immediately after the anniversary of your first contribution and your child's 15th birthday, or commences the final three years of a recognised secondary school	
	» your child makes a written request to ASG for the Bursary Benefit (within 12 months of receiving notification of eligibility) by completing our online form	
	» your contributions are not more than six months in arrears	
	» your Member Account is still open.	
Maturity	The process by which each Bursary Pool is formed. This occurs after contributions have ceased, and prior to Bursary Benefit payments being made. This generally occurs at the beginning of the year of eligibility, being the calendar year immediately after the anniversary of your first contribution and your child's 15th birthday.	
Bursary Benefit	The proportion of the investment returns allocated to your nominated child within a Bursary Pool and paid to your child, subject to them meeting the Eligibility Criteria, as referred to within this definitions table.	
	If your child is unable to continue or fails to complete a year of study as a result of a serious accident, serious illness, hardship or other causes beyond their control, a discretionary payment may be made for one further year of study on application by your child.	
	Payment of the Bursary Benefit may be deferred for one year by notifying ASG in writing. Requests for a second year of deferment will be considered.	
Bursary Pool	A specific pool of assets made up of the investment returns allocated to the accounts of those members participating in that pool, set aside for those children who are eligible for Bursary Benefit payments during the final three years of secondary school. Each Bursary Pool is set up for the benefit of those eligible children who turn 16 in the year of eligibility. Please refer to the Eligibility Criteria within this definition table for more information.	