

# YOUWEALTH

## Who manages my money?

Other Material Information

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**bnz** 

# Find out more about how your YouWealth is managed

This document tells you more about how the YouWealth Scheme (YouWealth or Scheme) is managed. It describes:

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This document together with the current Product Disclosure Statement (PDS) and the Statement of Investment Policy and Objectives (SIPO) for the Scheme, and any other documents available, gives you information about the Scheme. This document, the PDS and SIPO are available at [bnz.co.nz/youwealth](https://bnz.co.nz/youwealth) or held on the Scheme's Disclose Register entry at [companiesoffice.govt.nz/disclose](https://companiesoffice.govt.nz/disclose)

**In this document:**

- 'you' and 'your' means you and any other persons who are or become investors of YouWealth
- 'we', 'us', 'our' and BNZISL refer to BNZ Investment Services Limited, the manager of YouWealth.

Investments in YouWealth are not bank deposits or other liabilities of Bank of New Zealand (BNZ) or any other member of the National Australia Bank Limited group. They are subject to investment risk, possible delays in repayment, possible loss of income and possible loss of principal invested. No person (including the New Zealand Government) guarantees (either fully or in part) the performance or returns of YouWealth or the repayment of capital. National Australia Bank Limited, the ultimate owner of BNZ, is not a registered bank in New Zealand but a licensed bank in Australia and is subject to the supervision of the Australian Prudential Regulation Authority.

# 1. Our investment approach

We are the Manager of YouWealth and our role is to decide how to invest the assets of the Funds in the Scheme (Funds). We currently use the skills and experience of an investment consultant to choose a range of underlying investment managers who ultimately choose the underlying investments the Funds invest in.

The Funds can invest in underlying investment funds managed by us or underlying investment managers.

Each of the Funds also hold cash for liquidity purposes in an interest-bearing bank account with the Bank of New Zealand (BNZ).

## We invest your money responsibly

We take responsible investment, including environmental, social, and governance considerations, into account in the investment policies and procedures of YouWealth.

➔ You can get an explanation of the extent to which we take responsible investment into account in those policies and procedures at [bnz.co.nz/investingresponsibly](https://bnz.co.nz/investingresponsibly)

# 2. Summary of our underlying investment managers

Our current underlying investment managers for each asset class are set out below. While we work hard to keep this information current, the underlying managers can be added to, removed or changed without prior notice.

Asset Class	Underlying Investment Managers
Cash and cash equivalents	Nikko Asset Management New Zealand Limited
New Zealand fixed interest	AMP Investment Management (N.Z.) Limited Harbour Asset Management Limited
International fixed interest	Vanguard Investments Australia Limited
Australasian equities	Castle Point Funds Management Limited Mint Asset Management Limited Nikko Asset Management New Zealand Limited
International equities	Vanguard Investments Australia Limited



### 3. Details about our underlying investment managers

A brief description of each underlying investment manager follows. These descriptions have been provided to us by each underlying investment manager. For further information please refer to their respective websites.

All of our underlying investment managers have signed up to the Principles for Responsible Investment. More information is available at [unpri.org](https://unpri.org)

#### AMP Investment Management (N.Z.) Limited (AMP Capital)

AMP Capital is a leading specialist investment manager with a global network of offices in developed and emerging markets. As a majority-owned subsidiary of AMP Limited, AMP Capital is part of the AMP group, sharing a history that dates back to 1849.

AMP Capital has over 70 years' experience managing investments for Australian, New Zealand and international investors. During this time, it has evolved from a traditional funds management organisation to a broad-based investment management company, providing services to all sectors of the financial services industry. In New Zealand, AMP Capital has approximately 63 staff in Auckland and Wellington.

AMP Capital is an active fund manager and aims to deliver outstanding investment outcomes, with a focus on returns and risk management. Investment decisions are based on rigorous and repeatable research and modelling, using the depth of investment knowledge across AMP Capital. AMP Capital's team of investment professionals and global partners operate across a broad range of asset classes. Through a network of international offices, AMP Capital offers global reach for some of the best investment opportunities the world has to offer. It has experienced investment professionals on the ground in the major markets, sourcing and managing investment opportunities for investors.

#### Castle Point Funds Management Limited (Castle Point)

Castle Point is a New Zealand boutique fund manager, established in 2013 by its investment team, which comprises Richard Stubbs, Stephen Bennie, Jamie Young and Gordon Sims. Castle Point's investment philosophy is focused on long-term opportunities and investor alignment.

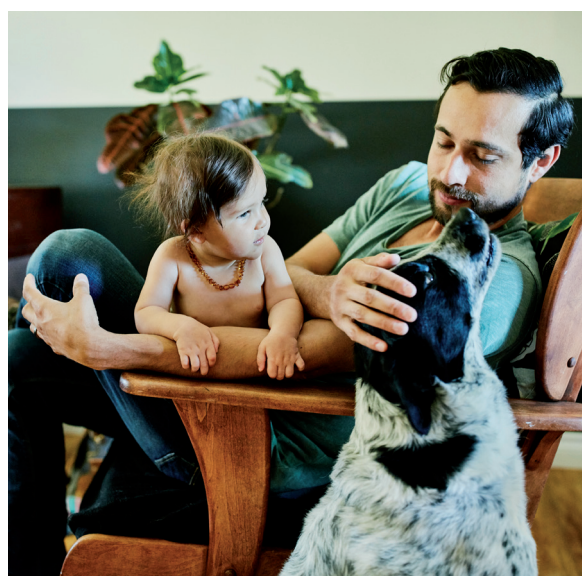
The team is experienced and the shared philosophy allows for robust, constructive debate. Portfolios are co-managed and all members of the team participate in company analysis and fund management duties.

The team uses a highly disciplined approach to identifying investment candidates based on an investment philosophy that focuses on long-term investment performance. Each candidate is then subjected to a thorough research process to identify only the best value, growth, and quality companies. Portfolios are then constructed around these companies to cater for the risk/return tolerances of different investor groups.

#### Mint Asset Management Limited (Mint)

Mint is an independent, boutique fund manager established in 2006 and based in Auckland, New Zealand. The business is wholly owned by its employees and looks to provide investors with access to a team of experienced and successful investment professionals. Mint sees the key strengths of its business as its size, structure and independence.

Mint is an active manager and uses its own research to invest in companies it believes to be undervalued. Once invested, these positions are monitored continuously to ensure the fundamentals behind the decision to invest have not changed. As a result, the portfolios reflect its best investment ideas and are structured to provide sustainable income and capital growth, with a strong emphasis on risk management.



## Harbour Asset Management Limited (Harbour)

Established in December 2009, Harbour is a highly rated New Zealand-based funds management firm. Harbour manages Australasian equities and New Zealand fixed interest securities, as well as multi-asset solutions.

Harbour's clients include large government institutions, corporate superannuation funds, community trusts, charities, family offices, philanthropic groups, iwi, KiwiSaver providers and retail investors.

Years of experience as a team and lessons learned over many market cycles have helped Harbour craft robust and disciplined investment processes for equities and fixed interest securities.

Environmental, Social and Governance (ESG) considerations play a key role in Harbour's investment decisions.

## Nikko Asset Management New Zealand Limited (NIKKO AM NZ)

Nikko AM NZ is a wholly owned subsidiary of Nikko Asset Management International Limited, which in turn is a wholly owned subsidiary of Nikko Asset Management Co. Limited (Nikko AM), headquartered in Tokyo, Japan. Nikko AM is a dedicated global asset manager with approximately 200 investment professionals across the world's major financial centres. As one of the largest investment managers in New Zealand, Nikko AM NZ believes investments are best managed by sector specialists within a comprehensive risk management framework. Nikko AM NZ manages the investment of cash and cash equivalents and Australasian equities from its Auckland office.

## Vanguard Investments Australia Limited (Vanguard)

Vanguard was founded in the United States in 1975 on a simple but revolutionary idea—that an investment company should manage the funds it offers in the sole interest of its clients. In 1976, Vanguard pioneered the concept of indexing, introducing the first index fund for individual investors in the United States. Over the decades, Vanguard has grown to become one of the world's largest investment management companies — with a presence in the United States, Australia, Europe, Asia, and the Americas.

In 1996 Vanguard began operating in Australia servicing financial advisers, retail clients and institutional investors. Today, Vanguard is a leading investment manager across Australia and New Zealand offering investors a range of high quality, low-cost investment solutions. Vanguard's comprehensive range of managed funds, exchange traded funds (ETFs) and tailored investment solutions are built to support long-term investment success for investors.



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