# WHAI RAWA UNIT TRUST FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

# INDEX

Independent Auditor's Report	Pages 1 to 2
Statement of Net Assets	Page 3
Statement of Changes in Total Funds	Page 4
Statement of Comprehensive Income	Page 5
Statement of Cash Flows	Page 6
Notes to the Financial Statements	Pages 7 to 14



# Independent Auditor's Report

## To the Unit Holders of Whai Rawa Unit Trust

#### Opinion

We have audited the financial statements of Whai Rawa Unit Trust (the 'Trust'), which comprise the statement of net assets as at 31 March 2019, and the statement of changes in total funds, statement of comprehensive income and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements, on pages 3 to 14 present fairly, in all material respects, the financial position of the Trust as at 31 March 2019, and its financial performance and cash flows for the year then ended in accordance with New Zealand Equivalents to International Financial Reporting Standards ('NZ IFRS') and International Financial Reporting Standards ('IFRS').

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing ('ISAs') and International Standards on Auditing (New Zealand) ('ISAs (NZ)'). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the Trust in accordance with Professional and Ethical Standard 1 (Revised) *Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants*, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Other than in our capacity as auditor and the provision of other assurance engagements we have no relationship with or interests in the Trust. These services have not impaired our independence as auditor of the Trust.

## **Key audit matters**

We have determined that there are no key audit matters to communicate in our report.

#### Other information

The Board of Directors of the Manager are responsible on behalf of the Trust for the other information. The other information comprises the information in the Annual Report that accompanies the financial statements and the audit report. The Annual Report is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

Our responsibility is to read the other information identified above when it becomes available and consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the other information in the Annual Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to the Board of Directors of the Manager and consider further appropriate actions.

# Manager's responsibilities for the financial statements

The Board of Directors of the Manager is responsible on behalf of the Trust for the preparation and fair presentation of the financial statements in accordance with NZ IFRS and IFRS, and for such internal control as the Board of Directors of the Manager determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors of the Manager is responsible on behalf of the Trust for assessing the Trust's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Trust or to cease operations, or have no realistic alternative but to do so.

# Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they

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could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the External Reporting Board's website at:

https://www.xrb.govt.nz/assurance-standards/auditors-responsibilities/audit-report-2

This description forms part of our auditor's report.

Restriction on use

This report is made solely to the Trust's unit holders, as a body. Our audit has been undertaken so that we might state to the Trust's unit holders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Trust's unit holders as a body, for our audit work, for this report, or for the opinions we have formed.

Paul Bryden, Partner for Deloitte Limited Christchurch, New Zealand

Deloitte Limited

31 May 2019

# Statement of Net Assets

#### As at 31 March 2019

	Note	31/03/2019 NZ\$	31/03/2018 NZ\$
Assets			
Cash and cash equivalents:  - Cash at bank (New Zealand account)  - Cash at bank (Australian account)  Related party receivables - Ngāl Tahu  Other receivables  Financial asset fair valued through profit or loss  (on call Mercer Conservative Portfolio)  Total Assets	11	91,717 1,929 1,050,923 2,600 85,586,011 86,733,080	49,810 1,726 999,191 2,015 72,330,427 73,383,169
Less: Llabilities PiE tax payable Benefits payable Related party payables - Ngāi Tahu Total Llabilities	11	380,705 - 16,917 397,622	278,240 142 15,329 293,711
Total Funds		86,335,458	73,089,458
Represented by: Unit holders' funds Reserve funds		86,334,662 	73,088,830 628
		86,335,458	73,089,458

The Manager approved the issue of these financial statements on

Director	31 May 2019
Director	31 May 2019 Date



# Statement of Changes in Total Funds

# for the year ended 31 March 2019

	Note	Unit Holders' Funds NZ\$	Reserve Funds NZ\$	Total NZ\$
Balance as at 1 April 2017		62,069,287	658	62,069,945
Comprehensive income for the year ended 31 March 201 Plus:	8	2,868,448	(30)	2,868,418
Contributions from unit holders		5,619,340		5,619,340
Ngāi Tahu annual distribution	11	2,620,969	-	2,620,969
Ngāi Tahu child bonus	11	179,675		179,675
Ngāi Tahu newborn distribution	11	31,894	-	31,894
Ngāi Tahu matched savings Less:	11	2,330,219	-	2,330,219
PIE tax payable on behalf of unit holders		(279,513)	_	(279,513)
Redemptions by unit holders		(2,351,489)	-	(2,351,489)
Balance as at 31 March 2018		73,088,830	628	73,089,458
		Unit Holders' Funds NZ\$	Reserve Funds NZ\$	Total NZ\$
Balance as at 1 April 2018		73,088,830	628	73,089,458
Comprehensive income for the year ended 31 March 201 Plus:	9	3,629,335	168	3,629,503
Contributions from unit holders		6,883,456	_	6,883,456
Ngāi Tahu annual distribution	11	2,793,320		2,793,320
Ngāi Tahu child bonus	11	341,301	_	341,301
Ngāi Tahu newborn distribution	11	29,449	-	29,449
Ngāi Tahu matched savings Less:	11	2,498,476	-	2,498,476
PIE tax on behalf of unit holders		(380,817)	-	(380,817)
Redemptions by unit holders		(2,548,688)	-	(2,548,688)
Balance as at 31 March 2019		86,334,662	796	86,335,458



# Statement of Comprehensive Income

# for the year ended 31 March 2019

	Note	Year ended 31/03/2019 NZ\$	Year ended 31/03/2018 NZ\$
Investment Income Change in fair value of financial asset fair valued through profit or loss	3	3,978,548	3,167,587
Other Income Other interest Investment management fee rebate Bank charges reimbursed Total Other Income	11 _	2,433 30,106 2,133 34,672	1,793 23,816 2,513 28,121
Total Operating Income	4	4,013,220	3,195,708
Expenses Investment management fee Bank charges	_	(381,584) (2,133) (383,717)	(324,778) (2,513) (327,291)
Net Profit before Taxation		3,629,503	2,868,418
Income tax expense	5	-	
Net Profit after Taxation	_	3,629,503	2,868,418
Total Comprehensive Income	_	3,629,503	2,868,418



# Statement of Cash Flows

# for the year ended 31 March 2019

	Note	Year ended 31/03/2019 NZ\$	Year ended 31/03/2018 NZ\$
Cash flows from operating activities			
Cash provided from: Interest received Reimbursement of costs Redemption of funds - Mercer		2,433 2,489 430,000 434,922	1,793 2,033 200,000 203,826
Less: cash applied to: Application of funds - Mercer Costs reimbursed		(10,059,000) (2,487) (10,061,487)	(8,355,000) (2,513) (8,357,513)
Net cash outflow applied to operating activities	6	(9,626,565)	(8,153,687)
Cash flows from financing activities			•
Cash provided from: Contributions received Ngāi Tahu annual and newborn distributions and matched savings		6,884,070 5,611,786 12,495,856	5,626,045 5,037,107 10,663,152
Less: cash applied to: Taxation paid on behalf of unit holders Withdrawals		(278,352) (2,548,829) (2,827,181)	(126,142) (2,351,489) (2,477,631)
Net cash inflow from financing activities		9,668,675	8,185,521
Net increase in cash held		42,110	31,834
Add cash at start of year		51,536	19,702
Cash and cash equivalents at end of year		93,646	51,536
Cash and cash equivalents for the purpose of the State	ment of Cas	sh Flows comprise of:	
Cash at bank - New Zealand account Cash at bank - Australian account		91,717 1,929 93,646	49,810 1,726 51,536



#### Notes to the Financial Statements for the year ended 31 March 2019

#### 1 Trust Description

Whai Rawa Unit Trust (the "Trust") is a unit trust formed under the Unit Trust Act 1960 to operate for the benefit of members by way of encouraging savings for retirement and other benefits. The Trust is domiciled in New Zealand and the address of its registered office is 15 Show Place, Addington, Christchurch. The Trust was established in 2006 and under the Trust Deed the Trust is to be wound up 80 years from its establishment date.

#### **Funding Arrangements**

Under the Trust Deed, contributions are made by Trust unit holders and Te Rünanga o Ngãi Tahu ("TRONT") match the contributions to a certain value. For the year ended 31 March 2019, TRONT have matched unit holder contributions at the rate of \$4 for every \$1 contributed by child unit holders, and \$1 for every \$1 contributed by adult unit holders. Each member enrolled with Whai Rawa before their first birthday is entitled to a \$100 newborn distribution (subject to Māori authority tax credits and RSCT deductions). The maximum contribution from TRONT is presently \$200 per unit holder plus any annual distribution.

#### **Termination Terms**

The Trust Deed sets out the basis on which the Trust can be terminated.

#### Changes in the Trust Deed

There have been no amendments to the Trust Deed during the year.

#### **Nature of Operations**

The Trust obtains funding from its members and TRONT who provide an annual distribution and matched savings distribution on behalf of the members of the Trust. As a for profit entity the Trust then invests these funds in highly liquid investments to derive investment income for the members of the Trust.

#### 2 Summary of Significant Accounting Policies

#### Statement of Compliance

The financial statements have been prepared in accordance with New Zealand generally accepted accounting practice ("NZ GAAP") and the requirements of the Financial Markets Conduct Act 2013 ("FMC Act"). The Trust is a FMC reporting entity under the FMC Act. The financial statements comply with New Zealand Equivalents to International Financial Reporting Standards ("NZ IFRS"). The financial statements also comply with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board.

#### **Basis of Preparation**

The measurement base adopted is that of historical cost modified by the revaluation of investments categorised as financial assets fair valued through profit or loss which are measured at fair value at balance date.

#### Presentational and Functional Currency

These financial statements are presented in New Zealand dollars because that is the currency of the primary economic environment in which the Trust operates.

## Presentation of Assets and Liabilities

Assets and liabilities are disclosed in the Statement of Net Assets in an order that reflects their relative liquidity.

## **Accounting Policies**

The following are the significant accounting policies which have been adopted in the preparation of the financial statements:

#### Investments

Investments are recognised and derecognised on the trade date and are initially measured at fair value. Investment fund values are supplied by the Investment Manager, Mercer Investment Trusts New Zealand. Investments are classified at fair value through profit or loss. Financial assets classified at fair value through profit or loss, are measured at subsequent reporting dates at fair value, which is the exit price of the investment. Purchases and sales of investments are accounted for at trade date.

#### Measurement

Financial assets and liabilities held at fair value through profit or loss are measured initially at fair value excluding any transaction costs that are directly attributable to the acquisition or issue of the financial asset or financial liability. Transaction costs on financial assets and financial liabilities at fair value through profit or loss are expensed immediately. Subsequent to initial recognition, all instruments are measured at fair value with changes in their fair value recognised in the Statement of Comprehensive Income.

When measuring the fair value of an asset or liability, the Trust uses market observable data as far as possible.



Notes to the Financial Statements for the year ended 31 March 2019

#### 2 Summary of Significant Accounting Policies (Continued)

#### Measurement (Continued)

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer a liability takes place either:

- In the principal market of the asset or liability.
- In the absence of a principal market, in the most advantageous market for the asset or liability.
- The principal or most advantageous market must be accessible by the Trust.

The fair value of an asset or liability is measured using the assumptions that market participants would use when pricing the asset or liability assuming market participants act in their economic best interests.

#### Taxation

On 1 October 2007, the Trust became a Portfolio Investment Entity ("PIE") and is taxed at prescribed unit holder tax rates rather than a flat rate of 28%.

#### Unit Holders' Funds

The unit holders' funds represent entitlements to unit holders and have been calculated as the difference between the carrying amounts of the assets and the carrying amounts of the sundry liabilities and income tax liabilities as at balance date.

#### Statement of Cash Flows

The cash flows of the Trust do not include those of the Investment Manager.

The following are the definitions of the terms used in the Statement of Cash Flows:

- (a) Cash and cash equivalents comprise cash on hand, demand deposits and short term highly liquid investments that are readily convertible to known amounts of cash which are subject to an insignificant risk of changes in value.
- (b) Operating activities include all transactions and other events that are not financing or investing activities. This includes all interest and dividends.
- (c) Financing activities include activities that result in changes in the size and composition of the contributed Portfolios and borrowings of the Trust.

#### Receivables

Accounts receivable are measured at amortised cost less any expected credit losses. All known bad debts are written off in profit and loss during the year.

The Trust measures the loss allowance for trade receivables at an amount equal to lifetime expected credit losses ("ECL"). The expected credit losses are estimated by reference to past default experience of the debtor and an analysis of the debtor's current financial position, adjusted for factors that are specific to the debtors, general economic conditions of the industry in which the debtors operate and an assessment of both the current as well as the forecast direction of conditions at the reporting date.

The Trust writes off a trade receivable when there is information indicating that the debtor is in severe financial difficulty and there is no realistic prospect of recovery, e.g. when the debtor has been placed under liquidation or has entered into bankruptcy proceedings, or when the trade receivables are over two years past due, whichever occurs earlier. None of the trade receivables that have been written off is subject to enforcement activities.

#### Payables

Trade payables and other accounts payable are initially measured at fair value and are subsequently measured at amortised cost. Trade payables and other accounts payable are recognised when the entity becomes obliged to make future payments resulting from the purchase of goods and services.

#### **Guaranteed Benefits**

No guarantees have been made in respect of any part of the unit holders' funds.

#### Goods and Services Tax ("GST")

The Trust is not registered for GST and consequently all components of the financial statements are stated inclusive of GST where appropriate.

#### Contributions and Withdrawals

Contributions and withdrawals are accounted for on an accrual basis.

#### Investment Income

Interest income, distribution income and other income from managed funds are recognised in the Statement of Comprehensive Income to the extent that it is probable that the economic benefits will flow to the Trust and the income can be readily measured.

#### Distributions

In accordance with the Trust Deed the Trust, at the Trust Manager's discretion, may distribute to unit holders by way of cash or reinvestment into the Trust its distributable income. Distributable income equals all income after deduction of fees, expenses, taxes and any amount that the Trust Manager considers prudent to withhold.

Distributions to unit holders comprise the income of the Trust to which unit holders are presently entitled. The distributions are payable on a quarterly basis at the end of June, September, December and March.



# Notes to the Financial Statements for the year ended 31 March 2019

#### 2 Summary of Significant Accounting Policies (Continued)

#### Redemptions

Redemptions from the Fund are recorded gross of any exit fees payable, if any, to the Trust's Manager. The redemption value is determined as the current value of the Trust account less any transaction costs, if any, plus any additional net earnings entitlements.

#### **Critical Judgement and Accounting Estimates**

It is possible to determine the fair values of all financial assets through prices provided by the Investment Manager. Therefore there are no material assumptions or major sources of estimation uncertainty that have a significant risk of making material adjustments to the carrying amounts of assets and liabilities at year end. However as with all investments, their value is subject to variation due to market fluctuations. For the purposes of the fair value hierarchy of financial assets at fair value through profit or loss, the Trustees have to apply their judgement as to what constitutes "quoted prices in an active market". For further details please refer to note 3 and 9 (Fair Value).

#### Standards, amendments and interpretations to existing standards that are effective and have been adopted by the Trust

The following new standard relevant to the Trust has been issued and was adopted on 1 April 2018.

#### NZ IFRS 9 Financial Instruments

NZ IFRS 9 *Financial Instruments* addresses the classification, measurement and recognition of financial assets and financial liabilities. The complete version of NZ IFRS 9 was issued on September 2014. It replaces the guidance in NZ IAS 39 *Financial Instruments: Recognition and Measurement* that relates to the classification and measurement of financial instruments.

NZ IFRS 9 retains but simplifies the mixed measurement model and establishes three primary measurement categories for financial assets: amortised cost, fair value through other comprehensive income, and fair value through profit or loss. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset.

Under NZ IFRS 9 a new expected credit losses model replaces the incurred loss impairment model for financial assets used in NZ IAS 39. There are no changes to classification and measurement rules for financial liabilities. However, for financial liabilities that have been designated at fair value through profit or loss, fair value changes attributable to changes in credit risk must be presented in other comprehensive income.

There is no impact of transitioning to NZ IFRS 9 on the Trust's financial statements, other than insignificant changes to disclosures as required by the new standard. The following table shows the measurement categories and carrying values under NZ IAS 39 and NZ IFRS 9:

	Original classification under	New classification
Financial Instrument .	NZ IAS 39	under NZ IFRS 9
Cash and cash equivalents:		
- Cash at bank (New Zealand account)	Cash and cash equivalents	Financial assets at amortised cost
- Cash at bank (Australian account)	Cash and cash equivalents	Financial assets at amortised cost
Related party receivables - Ngāi Tahu	Loans and receivables	Financial assets at amortised cost
Other receivables	Loans and receivables	Financial assets at amortised cost
Financial asset fair valued through profit or loss	Assets fair valued	Financial assets fair valued
(on call Mercer Conservative Portfolio)	through profit or loss	through profit or loss
Related party payables - Ngāi Tahu	Loans and receivables	Financial liabilities at amortised cost
	Original carrying amount	New carrying amount
As at 31 March 2019	under NZ IAS 39	under NZ IFRS 9
Financial Instrument	\$NZ	\$NZ
Cash and cash equivalents:		·
- Cash at bank (New Zealand account)	91,717	91,717
- Cash at bank (Australian account)	1,929	1,929
Related party receivables - Ngāi Tahu	1,050,923	1,050,923
Other receivables	2,500	2,500
Financial asset fair valued through profit or loss	•	•
(on call Mercer Conservative Portfolio)	85,586,011	85,586,011
Related party payables - Ngãi Tahu	16,917	16,917
· · · · · ·		



Notes to the Financial Statements for the year ended 31 March 2019

# 3 Change in Fair Value of Financial Asset Fair Valued Through Profit or Loss

31/03/2019 NZ\$	31/03/2018 NZ\$
3,978,548	3,167,587

The Trust invests through the Mercer Conservative Portfolio which is made up of assets including Cash, Government Bonds, Global Bonds, NZ and Overseas Shares in a range of industries including NZ and Overseas Property. The fair value of the Portfolio is determined using the exit price as calculated by the Investment Manager at balance date. The return was 5.43% for the 12 months ended 31 March 2019 (2018: 5.22%).

#### 4 Total Operating Income

Taxable profit

Mercer Conservative Portfolio

Total operating income is calculated as the sum of total investment income and other income.

	31/03/2019 NZ\$	31/03/2018 NZ\$
Total Investment Income	3,978,548	3,167,587
Total Other Income Total Operating Income	34,672 4,013,220	28,121 3,195,708
5 Income Tax Expense	31/03/2019 NZ\$	31/03/2018 NZ\$
Income tax is calculated as follows:	HZΦ	1124
Net Profit before tax  Non assessable income and expenditure	3,629,503 (3,629,503)	2,868,418 (2,868,418)

The Trustees elected for the Trust to become a Portfolio Investment Entity ("PIE") with effect from 1 October 2007.

As a PIE, the Trust allocates income on a daily basis to each investor and deducts tax from that allocated income at the prescribed investor rate for each investor. The tax that is paid to the Inland Revenue is not shown as income tax in the profit or loss, rather it is part of the distribution to Unit Holders. PIE tax payable by the Trust, on behalf of the members, is recognised in the balance sheet at amortised cost.

The Investment Manager calculates the Trust's return on a gross basis (pre tax) rather than a net basis (tax paid). The Trust will calculate the total taxable income for the year and tax the unit holders on the basis of their share of the taxable income at their prescribed investor tax rates.

# 6 Reconciliation of Net Profit After Tax to Net Cash Flows from Operating Activities

	31/03/2019 NZ\$	31/03/2018 NZ\$
Net Profit After tax	3,629,503	2,868,418
Add/(less) non-cash items:		
Unrealised (gains) on Mercer investment	(3,978,548)	(3,167,587)
Reimbursement of costs	2,489	2,033
Costs to be reimbursed	(2,487)	(2,513)
Investment manager's fees - (net of rebates)	351,478	300,962
Redemption of funds - Mercer	430,000	200,000
Application of funds - Mercer	(10,059,000)	(8,355,000)
Net cash outflow from operating activities	(9,626,565)	(8,153,687)



Notes to the Financial Statements for the year ended 31 March 2019

#### 7 Reserve Account

Pursuant to the Trust Deed, the Trustees shall establish a Reserve Account which shall be credited or debited with the following:

- (a) An initial contribution of \$10 as the minimum issue price for a Unit; and
- (b) Credited Earnings as calculated pursuant to clause 18; and
- (c) Unclaimed benefits; and
- (d) Allocations to Savings Accounts, Third Party Accounts, Transfer Accounts, Distribution Accounts,
- (e) Any unclaimed monies that can properly be paid to external parties; and
- (f) Meeting any expenses of the Trust; and
- (g) Any amounts forfeited to the Trust; and
- (h) Any other amounts that can properly be credited or debited to the account;

provided that if there are insufficient funds in the Reserve Account to meet the expenses of the Trust or if the Trust or any Portfolio has incurred a negative earning rate pursuant to clause 18 then the Trust Manager may determine that such expenses or negative earnings be debited to Members' Accounts in proportion to these account balances or in the case of a negative earning rate incurred in respect of a Portfolio then on such proportionate basis as the Trust Manager considers equitable having regard to any relevant Portfolio Elections.

#### 8 Financial Instruments and Risk Management

The Trust utilises a number of financial instruments in the course of its normal investing activities. Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which revenues and expenses are recognised, in respect of each class of financial asset and financial liability are disclosed in the accounting policies.

#### Financial Instruments by Category

As at 31 March 2019	Financial assets at amortised cost NZ\$	Financial liabilities at amortised cost NZ\$	Financial assets fair valued through profit or loss NZ\$
Assets as per the Statement of Net Assets	·		
Cash and cash equivalents	93,646	-	-
Trade and other receivables	1,053,423	-	-
Financial assets at fair value through profit or loss		<u>-</u>	85,586,011
Total	1,147,069		85,586,011
Liabilities as per the Statement of Net Assets Other Payables Total	-	16,917 16,917	<u>-</u>
As at 31 March 2018	Financial assets at amortised cost NZ\$	Financial liabilities at amortised cost NZ\$	Financial assets fair valued through profit or loss NZ\$
Assets as per the Statement of Net Assets	11-4	+	+
Cash and cash equivalents	51.536	-	-
Trade and other receivables	1,001,206	_	
Financial assets at fair value through profit or loss	-		72,330,427
Total	1,052,742	H	72,330,427
Liabilities as per the Statement of Net Assets Other Payables		15,471	
Total	-	15,471	

The Trust's risk management is carried out in accordance with policies set by the Trustees. These policies provide clear structure for managing key financial risks. While their review is ongoing, the Trustees formally review the major risks faced by the Trust on a quarterly basis.

#### Credit Risk

Credit risk is the risk that a counterparty to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. Financial instruments which potentially expose the Trust to credit risk consist of cash and cash equivalents, receivables and financial assets at fair value through profit or loss. The maximum exposure to credit risk is the carrying value of these financial instruments. The significant counterparty of the Trust is Mercer Investment Trusts New Zealand (its "Investment Manager"), which the Trustees consider to be a financial institution of high quality. The investments are held in trust by the Investment Manager for the benefit of the Trust and comprise investments in cash, fixed income, shares and real estate assets. The credit risk is predominantly on the cash and fixed income assets and real estate assets. The Trust does not require collateral or other security to support financial instruments with credit risk. The Trustees manage and monitor credit risk by agreeing on target asset allocations for the Trust and diversifying the Trust's investment portfolio over a range of investment products.



Notes to the Financial Statements for the year ended 31 March 2019

#### 8 Financial Instruments and Risk Management (Continued)

#### Concentration of Credit Risk

The majority of the Trust's assets are invested in the Mercer Conservative Portfolio which is a Portfolio Investment Entity. The Portfolio is managed by Mercer Investment Trusts New Zealand whose ultimate holding company is Marsh & McLennan Companies Inc, a company incorporated in the United States of America.

#### Market Risk

Market risk is the risk that market factors such as interest rates, equity prices, unit prices or foreign exchange rates will affect the Trust's income or the fair value of the investments. It is not the Trust's policy to hedge its exposures to market risk. The Trust has specific policies and procedures for identifying and evaluating investment opportunities. The Trustees in conjunction with the asset consultant receive monthly reports from the Investment Manager which are reviewed in detail and assessed against relevant asset allocation profiles and performance targets. The Trust is indirectly exposed to market risk in that future currency movements will affect the valuation of investments in unitised products which invest in foreign denominated investments. Risk management activities are undertaken by the Trust's Investment Manager to operate within the guidelines provided by the Trustees.

#### **Currency Risk**

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Trust is exposed to currency risk in that future currency movements will affect the valuation of foreign currency denominated investments. The Trust is indirectly exposed to currency risk in that future currency movements will affect the valuation of investments in unitised products which invest in foreign currency denominated investments. Risk management activities are undertaken by the Trust's Investment Manager to operate within the guidelines provided by the Trustees.

#### Other Price Risk

Other price risk is the risk that the value of the Trust's investments will increase or decrease due to a change in the unit prices of the Trust's managed funds. The Trust is exposed to other price risk through its investments in unitised trusts. The Trust is indirectly exposed to underlying equities. The Investment Manager tracks these underlying equities on a daily basis through appropriate monitoring of the market conditions and analysis against benchmark returns. The Trustees in conjunction with the asset consultant receive monthly reports from the Investment Manager which are reviewed in detail and assessed against relevant asset allocation profiles and performance targets.

#### Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Trust is indirectly exposed to interest rate risk in that future interest rate movements will indirectly affect the valuation of investments in managed funds which invest in cash and fixed interest investments. There is no maturity period for unitised investments.

The Trust's interest rate risk is monitored on a daily basis by the Investment Manager in accordance with the policies and procedures in place including monitoring of exposure to interest rates and assessment of actual interest rates against the relevant benchmarks. The Trustees monitor interest rate risk on a monthly basis by monitoring of asset allocation and performance against relevant asset allocation profiles and performance targets.

#### Sensitivity Analysis

A 1% increase/decrease in the unit price of the Mercer Conservative Portfolio would have a positive/adverse impact on the value of the Trust's assets by \$856,000 (2018: \$723,000). Any such change in the value of the Mercer Conservative Portfolio would be recognised in the Statement of Comprehensive Income.

# Liquidity Risk

Liquidity risk represents the risk that the Trust may not have the financial ability to meet its contractual obligations. The Trust evaluates its liquidity requirements on an ongoing basis. All financial assets at fair value through profit and loss are highly liquid. There are no significant financial liabilities.

The Trust's holdings in the Mercer Conservative Portfolio are considered to be readily realisable. There are no restrictions on the redemption of units as they may be redeemed for cash at any time, subject to the approval of the Trustees. Other financial liabilities of the Trust comprising of accounts payable and accrued expenses and other current liabilities have no contractual maturity date but are typically settled within 30 days or within the timeframe as set out in the Trust Deed.

#### Capital Risk

The Trust's Capital includes Unit Holders Funds. The Trust's policy is to maintain a strong capital base so as to maintain members and creditors confidence and sustain future growth of the Trust. There have been no material changes to the Trust's management of capital during the year. The Trust's objectives when managing capital risk are to safeguard its ability to continue as a going concern in order to provide returns to its members and to maximise the Trust's members value.



#### Notes to the Financial Statements for the year ended 31 March 2019

#### 9 Fair Value

The carrying amount of financial assets and financial liabilities recorded in the financial statements represents their respective fair values, determined in accordance with the Trust's accounting policies.

The Trust classifies fair value measurements of financial instruments at fair value through profit or loss using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The level in the fair value hierarchy within which the fair value measurement is categorised is determined on the basis of the lowest level input that is significant to the fair value measurement. For this purpose, the significance of an input is assessed against the fair value measurement. If a fair value measurement uses observable inputs that require significant adjustment based on unobservable inputs, that measurement is a level 3 measurement. Assessing the significance of a particular input to the fair value measurement in its entirety requires judgement, considering factors specific to the asset or liability. The determination of what constitutes "observable" requires significant judgement by the Trustees. The Trust considers "observable" to be that market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market

The following table analyses within the fair value hierarchy the Trust's financial assets and liabilities (by class) measured at fair value:

#### 31 March 2019:

Total Assets

Mercer Investment Trusts New Zealand

- Mercer Conservative Portfolio

				lotai
	Level 1	Level 2	Level 3	Balance
Assets - Fair Value Measurement	NZ\$	NZ\$	NZ\$	NZ\$
Unitised Investment Fund:				
Mercer Investment Trusts New Zealand				
- Mercer Conservative Portfolio	-	85,586,011	-	85,586,011
Total Assets	•	85,586,011		85,586,011
31 March 2018:				
				Total
, v	Level 1	Level 2	Level 3	Balance
Assets - Fair Value Measurement	NZ\$	NZ\$	NZ\$	NZ\$
Unitised Investment Fund				

Investments have been classified as Level 2 as they are unlisted based on prices provided by the Investment Manager.

The Trust invests in managed funds, which are not directly quoted in active markets. The fair value is based upon the unit prices calculated by the Investment Manager.

72,330,427

72,330,427

The unit price is based upon a Net Asset Valuation ("NAV") using observable inputs such as quoted security prices in active share markets and/or interest rates or yield curves which are observable at specific time intervals. The NAV of the Trust may also include securities or derivatives which have inputs such as foreign exchange, spot and forward rates and interest rate curves derived from quoted bond prices. The NAV may also have adjustments to reflect fees associated with the Trust.

For unit prices, significant inputs into the calculation are market observable and are included within Level 2.

#### 10 Reconciliation of Unit Holding in Mercer Conservative Portfolio

	31/03/2019 Units	31/03/2018 Units
Opening Balance 1 April	47,448,457	42,068,592
Plus: Applications	6,387,575	5,497,779
Rebates	19,101	17,451
	53,855,133	47,583,822
Less: Redemptions	(280,165)	(135,365)
Closing Balance	53,574,968	47,448,457



72,330,427

72,330,427

#### Notes to the Financial Statements for the year ended 31 March 2019

#### 11 Related Parties

Te Rünanga o Ngãi Tahu ("TRONT") make contributions under a matched savings program in accordance with a prospectus dated 22 September 2009, for the current year these matched savings were \$2,498,476 (2018: \$2,330,219). TRONT also made an annual distribution of \$2,793,320 (2018: \$2,620,969) for the year on behalf of the members. TRONT also made an annual newborn distribution and child bonus of \$370,750 (2018: \$211,569). \$1,050,473 has been accrued at balance date in relation to the contributions of this nature (2018: \$998,385). The beneficiaries of TRONT are eligible to participate in Whai Rawa Unit Trust. As at 31 March 2019, TRONT reimbursed the Trust for bank fees of \$2,133 (2018: \$2,513). This cost is included in TRONT's annual accounts

As at 31 March 2019, unallocated distributions received from TRONT amounted to \$5,000 (2018: \$329). Prepaid contributions at 31 March 2019 were \$16,917 (2018: \$15,329).

Whai Rawa Fund Limited paid audit fees amounting to \$14,500 (2018: \$17,000) and other assurance fees to the auditors amounting to \$3,500 (2018: \$3,500) on behalf of Whai Rawa Unit Trust.

# 12 Contingent Liabilities and Commitments

There are no significant contingent liabilities and commitments (2018: Nil).

#### 13 Events After Balance Date

There have been no material events after balance date that require adjustment to or disclosure in the financial statements.

