



**ONEANSWER
SINGLE-ASSET-CLASS FUNDS**

AN INDIVIDUAL APPROACH TO INVESTING

GUIDE

31 MARCH 2022

ISSUER AND MANAGER:
ANZ NEW ZEALAND
INVESTMENTS LIMITED

WHAT'S IN THIS GUIDE?

Getting started	1
Why invest in the funds?	2
Case study: A tailored approach, with the benefit of advice	5
A snapshot of the funds	6
Our funds and external fund managers	8
Next steps	10

WELCOME TO THE

ONEANSWER SINGLE-ASSET-CLASS FUNDS

GETTING STARTED

1

Read this guide
and the PDS

2

Seek advice from your
financial adviser

3

Complete the
application form (at the
back of the PDS)

A copy of the OneAnswer Single-Asset-Class Funds product disclosure statement (PDS) is available at anz.co.nz/OA-documents or by calling 0800 736 034 or +64 9 356 4000.

SEEK ADVICE

We recommend you seek advice from a financial adviser. Financial advisers can provide you with guidance and support based on your personal financial situation. A financial adviser can provide you with a copy of their disclosure statement on request and free of charge.

You can find definitions of the terms used throughout the guide and PDS in the 'other material information' document available at anz.co.nz/OA-documents and on the offer register at disclose-register.companiesoffice.govt.nz (click 'Search for an offer' and search for 'OneAnswer Single-Asset-Class Funds').

WHY INVEST IN THE FUNDS?

You're in control

You choose which fund or funds to invest in, and how much to invest in each fund.

Choose from one or more of our nine single-asset-class funds or from our Balanced Growth Fund.

Our funds can be:

- your total investment solution, or
- used as your individual asset class solution, along with other investments you might hold.

You can personalise your investment portfolio

You can:

- create a personalised portfolio to complement your financial requirements
- choose a level of risk and expected return that suits you.

Proven investment knowledge and experience

The funds are expertly managed by our highly experienced investment management team who have a focus on long-term performance.

For some international assets, we also use a small number of carefully chosen professional external fund managers. They follow a consistent and disciplined process for managing investments, which we actively monitor.

We actively manage your investment

Through active management we look to add value to your investment both from varying the investment mix and/or from investment selection.



You can find out more about us, and our investment management team, at anz.co.nz/oneanswer



See pages 8 to 9 for more information on the external fund managers we use.

Build a diversified portfolio

Each single-asset-class fund accesses a range of investments within its stated asset class. It's up to you to decide how you combine each fund to ensure diversification across asset classes.

We're trusted by many New Zealanders

We're proud to have been helping kiwis improve their financial wellbeing for over 30 years.

We actively manage over \$30 billion for a wide range of investors throughout New Zealand.



You can find out more about us at anz.co.nz/OA-anzinvestments

Your adviser has choice

Your adviser is not an ANZ employee or agent. Your adviser can choose the OneAnswer Single-Asset-Class Funds or any other third-party funds.

You're always connected

You can track your investment in ANZ goMoney or ANZ Internet Banking. This will give you access to up-to-date information, including your investment balance, transactions and a summary of your investment performance.

If you hold an ANZ bank account, you can transfer any amount directly into your investment at any time through ANZ goMoney or ANZ Internet Banking.

If you're not an ANZ banking customer, you can visit your nearest ANZ branch to be set up with ANZ goMoney and ANZ Internet Banking. You'll need to provide proof of identity. See anz.co.nz/OA-myid for the full list of acceptable identity documents.

If you provide us your email address you'll also get regular, practical information and insights about your investment, helping you to make informed choices.

You can find helpful resources online

Our website has valuable information and resources that can help you manage your investment.

You'll also find the latest:

- fund performance
- fund unit prices
- fund fact sheets
- fund updates
- market information.



anz.co.nz/OA-investmentfundoptions

AWARD-WINNING INVESTMENT MANAGEMENT

ANZ Investments has been managing single-asset-class investments for more than 30 years and has been recognised by numerous awards over that time.

Awards



Research IP Fund Manager of the Year Awards

Global Property & Infrastructure Fund of the Year

Winner: 2021 (International Property Fund)

Fund Manager of the Year

Winner: 2020

Australasian Property Fund of the Year

Winner: 2020 (Property Securities Fund)

Morningstar Awards

Fund Manager of the Year, New Zealand Category

Winner: 2020, 2015, 2012, 2006, 2005, 2004, 2001 and 2000

Finalist: 2016, 2014, 2013, 2010 and 2002

Morningstar Analyst Ratings™



International Share Fund

Gold Morningstar Analyst Rating™ assigned on 11 November 2021.



International Property Fund

Gold Morningstar Analyst Rating™ assigned on 2 September 2021.



Australian Share Fund

Silver Morningstar Analyst Rating™ assigned on 17 August 2021.




Property Securities Fund


Bronze Morningstar Analyst Rating™ assigned 11 November 2021.



Balanced Growth Fund

Bronze Morningstar Analyst Rating™ assigned on 26 August 2021.

 See inside back cover for awards and ratings disclaimers.

 See anz.co.nz/OA-investmentawards for our full awards history, ratings and disclaimers.

“OneAnswer International Share continues to gain our strongest conviction and be the leading global equities strategy built for New Zealand investors.”

– International Share Fund, Morningstar Global Fund Report, 11 November 2021*

“Unmatched insights from a seasoned team and a consistently applied process give Resolution Capital Global Real Estate Securities a competitive edge over its peers.”

– International Property Fund, Morningstar Global Fund Report, 2 September 2021*, Resolution Capital is the external fund manager for the International Property Fund.

* Morningstar has consented to the use of these quotes. For more information about Morningstar, see our website.



CASE STUDY: A TAILORED APPROACH, WITH THE BENEFIT OF ADVICE

Amy currently has a number of investments, including an investment property and \$100,000 invested in a mix of Australasian equities and New Zealand fixed interest assets. She also has an additional \$200,000 to invest.

Amy seeks advice from her financial adviser, David. After considering Amy’s financial needs, goals and tolerance for risk, David suggests that given her current investments are concentrated in Australasia, it would be prudent to diversify by investing this money into funds that invest into overseas asset classes, such as international equities and international fixed interest.

David recommends she invests into the International Share Fund, the International Property Fund, the International Listed Infrastructure Fund and the International Fixed Interest Fund. He explains that each of these funds invests

in a broad range of underlying assets offering Amy broad diversification within each asset class. David also explains that as each fund invests into a single asset class, it will have a different level of risk and return – it’s important to get the right asset class mix across her investments.

Amy is comfortable as she knows she’s received good financial advice, and that her investments are well diversified across asset classes in New Zealand, and also overseas.

We recommend that, like Amy, you talk to your financial adviser about the investment options available to you.

AMY’S PORTFOLIO

EXISTING INVESTMENT PORTFOLIO



Australasian equities



New Zealand fixed interest



Investment property

NEW INVESTMENT PORTFOLIO



Australasian equities



New Zealand fixed interest



Investment property



International fixed interest



International equities



International listed property



International listed infrastructure

A SNAPSHOT OF THE FUNDS

How do you join?


All you need to do is:

1. read the PDS
2. seek advice from your financial adviser
3. complete and send us an application form.

Remember to provide your email address, so we can keep you up-to-date on your investment.

If you have any questions, contact your financial adviser or contact us:

 service@anzinvestments.co.nz

 0800 736 034 or +64 9 356 4000


What are the funds?

A selection of nine funds targeting specific asset classes.

The main asset classes include:

- **Fixed interest:** debt securities issued by entities such as governments, corporations, local authorities and banks (called issuers). The issuer generally pays a set (or fixed) interest rate for a set period of time.
- **Equities:** part-ownership of a company or similar entity. Equities include units and shares. Shareholders share any profits or losses of the relevant entity.
- **Listed property:** shares or units in listed property trusts or companies. Those trusts or companies own or invest directly in property.
- **Listed infrastructure:** shares in listed infrastructure companies. Those companies own or invest directly in infrastructure assets.

We also offer a multi-asset-class Balanced Growth Fund that invests in the above asset classes, cash and cash equivalents, and a very small allocation to alternative assets.

 For information on the external fund managers that manage each asset class, see page 8. Also see more detail on the funds on pages 10 to 13 of the PDS.

Flexible payment options

Invest as much or as little as you like

We don't have a minimum payment amount into our funds; it can be as big or as small as you like. We also don't have a required minimum balance.

You can make regular payments

You can set up regular fortnightly, monthly or quarterly payments straight from your bank account.


You can make lump sum payments

You can also make lump sum payments at any time.

Or, you can do both

The funds offer you the flexibility to make contributions on a regular basis, as well as adding a lump sum investment.

We don't charge any contribution, switching or establishment fees.

 For more information about payment options, see pages 8 to 9 of the PDS.

You have flexibility to withdraw

You can usually request a withdrawal on any business day. You decide when and how much to withdraw.

The minimum lump sum withdrawal amount is \$500. For regular withdrawals, the minimum is \$100 per fund.

You can also set up a regular withdrawal to supplement your income or support your lifestyle.

Once your account balance reaches \$0, your account will close.

We don't charge any fees for making a withdrawal or for closing your account.

 For more information, see page 9 of the PDS.

Each fund has a maximum fee

The annual fund charge is the maximum total fee for your investment. The fee is a percentage of the net asset value of each fund, and is deducted from it.

You will not pay more than this fee.

 For more information, see page 16 of the PDS.

Investing involves risks

Investing in the funds will involve taking some risk.

Your investment might not do as well as expected and you may not receive back the full amount you invested.

We recommend that you talk to your financial adviser about the investment options available to you.

Your investment is not guaranteed

Your investment in the funds is not guaranteed by anyone.




YOUR INVESTMENT IS MADE UP OF:



+/-

Your payments

The payments (less withdrawals) you make.

 See pages 8 to 9 of the PDS.



-

Returns

Your investment can go up or down because of the performance of your fund.

Returns reflect gains or losses made when assets our funds invest in change in value or earn income.




-/+

Fees

There is an annual fund charge that varies depending on the fund you're invested in.

It's deducted straight from the fund.


 See page 16 of the PDS.



Taxes

Taxes (or tax rebates) that apply to your investment are automatically deducted from (or added to) your account at the prescribed investor rate (PIR) you provide us with.

In some instances, you may need to pay tax yourself.

 See page 18 of the PDS.




Make sure you're on the right tax rate. Check your PIR. See page 18 of the PDS for more information.

OUR FUNDS AND EXTERNAL FUND MANAGERS

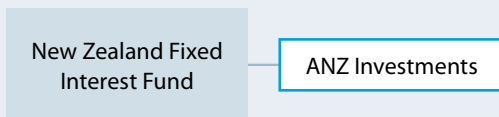
The single-asset-class funds invest into underlying funds that we manage. These underlying funds focus their investments on a specific asset class. We believe this management structure benefits you because it creates efficiencies and we have greater control of the overall cost to you.

The core asset classes we invest in and the external fund managers of our underlying funds are shown below. They may change from time to time.

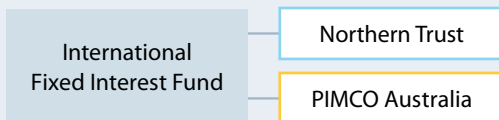
Our multi-asset-class Balanced Growth Fund invests most of its assets into our underlying funds. The Balanced Growth Fund spreads its investment over hundreds of assets in local and international markets. Our investment management team monitors and adjusts the asset class allocation, depending on how they believe each will perform.

 For more information about the Balanced Growth Fund, see pages 12 to 13 of the PDS.

New Zealand fixed interest



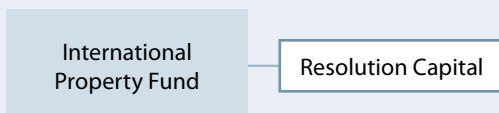
International fixed interest



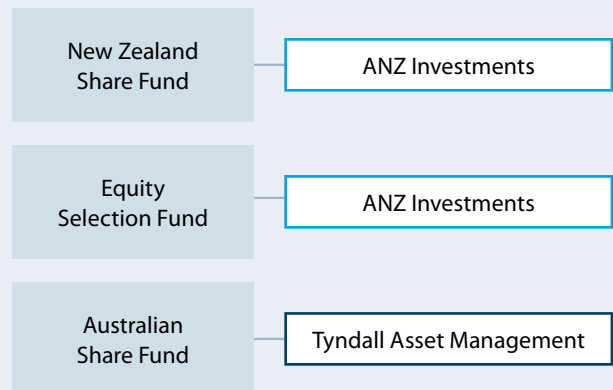
Australasian listed property



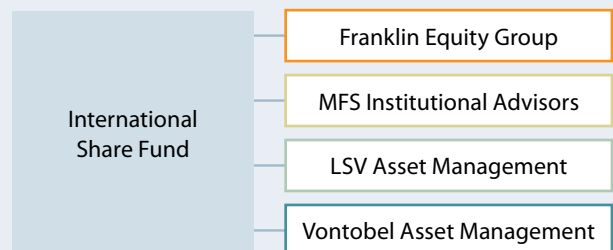
International listed property



Australasian equities



International equities



International listed infrastructure




OUR SELECTION AND MONITORING PROCESS

Our investment management team selects most of the Australasian assets. For most of the international assets, we select external fund managers who we believe are among the best in their class.

Our selection follows an extensive research process. A number of factors are considered, such as people (experience and stability of the team), process (consistency of philosophy and style), business (structure and management) and performance.

The managers' performance, strategy and investment processes are monitored on a regular basis.

 You can find the current external fund managers in the SIPO, which is available at anz.co.nz/OA-documents and on the offer register at disclose-register.companiesoffice.govt.nz (click 'Search for an offer' and search for 'OneAnswer Single-Asset-Class Funds').

Responsible investing

We're committed to responsible investing because we believe it's in the best long-term interests of our investors.

Our goal is to deliver sustainable performance in a sustainable way. When we assess investments, we look at a range of both financial and non-financial criteria. We believe that environmental, social and governance factors are some of the drivers of long-term investment risks and returns.

 Find out more at anz.co.nz/OA-responsibleinvesting

ANZ Investments

We set and adjust the mix of asset classes that make up each fund. Additionally, we manage cash and cash equivalents, New Zealand fixed interest, Australian fixed interest, Australasian listed property and some Australasian equities. We look for high-quality assets with an attractive return profile at a reasonable price.

Northern Trust

Northern Trust Investments, Inc. (Northern Trust) manages portfolios of international fixed interest assets issued by governments and global corporates. Government bonds are managed to follow a custom index while global corporate bonds are selected based on quality, value and ESG considerations.

PIMCO Australia

PIMCO Australia Pty Limited (PIMCO) manages a portfolio of international fixed interest assets issued by a variety of issuers including governments, government agencies, companies and banks. PIMCO conducts extensive research and analysis to continuously monitor economic and market trends and identify what they believe are the best opportunities between and within each asset type.

Resolution Capital

Resolution Capital Limited (Resolution Capital) manages a select and diverse group of global listed property assets that they believe are capable of generating superior risk adjusted returns for investors.

Tyndall Asset Management

Tyndall Asset Management uses an investment style that seeks to identify good value stocks that offer the best compromise between risk and expected return.

Franklin Equity Group

The Franklin Equity Group (Franklin), a part of Franklin Templeton Investments, manages a portfolio of international equities. Franklin aims to invest in quality companies with the potential to produce sustainable earnings and cash flow growth.

MFS Institutional Advisors

MFS Institutional Advisors Inc. (MFSI) manages a portfolio of international equities. MFSI aims to invest in quality companies with sustainable, above-average growth and returns.

LSV Asset Management

LSV Asset Management (LSV) manages a portfolio of international equities. LSV aims to invest in out-of-favour or undervalued stocks that have the potential for near-term appreciation.

Vontobel Asset Management

Vontobel Asset Management Inc (Vontobel) manages a portfolio of international equities. Vontobel aims to invest in sensibly priced, high-quality companies that can grow earnings faster than the market on a sustainable basis.

Maple-Brown Abbott

Maple-Brown Abbott (MBA) manages a portfolio of international listed infrastructure securities. MBA targets infrastructure assets that they believe have a high degree of inflation protection, low cash flow volatility and strong corporate governance.

NEXT STEPS

You can find more information about the OneAnswer Single-Asset-Class Funds in the PDS. When you're ready to join the OneAnswer Single-Asset-Class Funds:



Complete the relevant application form at the back of the PDS.



Morningstar

© 2022 Morningstar, Inc. All rights reserved. Neither Morningstar, its affiliates, nor the content providers guarantee the data or content contained herein to be accurate, complete or timely nor will they have any liability for its use or distribution. Any general advice or 'regulated financial advice' under New Zealand law has been prepared by Morningstar Australasia Pty Ltd (ABN: 95 090 665 544, AFSL: 240892) and/or Morningstar Research Ltd, subsidiaries of Morningstar, Inc, without reference to your objectives, financial situation or needs. For more information refer to our Financial Services Guide (AU) or Financial Advice Provider Disclosure Statement (NZ) at www.morningstar.com.au/s/fsg.pdf and www.morningstar.com.au/s/fapds.pdf. You should consider the advice in light of these matters and if applicable, the relevant Product Disclosure Statement before making any decision to invest. Our publications, ratings and products should be viewed as an additional investment resource, not as your sole source of information. Past performance does not necessarily indicate a financial product's future performance. To obtain advice tailored to your situation, contact a professional financial adviser.

Research IP

Fund Manager of the Year Awards were announced by Research IP on 2 December 2021. These awards should not be read as a recommendation by Research IP. For further advice on the relevance of this award to your personal situation, please consult your financial adviser, or visit research-ip.com/awards.

Investments in the funds aren't deposits in ANZ Bank New Zealand Limited, Australia and New Zealand Banking Group Limited, or their subsidiaries (together 'ANZ Group'), nor are they liabilities of ANZ Group. ANZ Group doesn't stand behind or guarantee ANZ New Zealand Investments Limited. Investments are subject to investment risk, including possible delays in repayment, and loss of income and principal invested. ANZ Group won't be liable to you for the capital value or performance of your investment.

Contact us

 0800 736 034 or +64 9 356 4000

 service@anzinvestments.co.nz

 anz.co.nz/OA-investmentfundoptions